

Workplace Mentoring Contents

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WELCOME to Workplace Mentoring



The Province of Nova Scotia - Apprenticeship Training and Skill Development Division is focusing attention on mentoring to assist with teaching and learning skills in the workplace. Workplace mentoring is now a required part of all apprenticeship training, and the opportunity to engage in mentorship training is also being extended to journeypersons in industry. There will be a focus on mentoring throughout the apprenticeship journey.

The outcomes of this course are:

- → Apply strategies to assist with learning skills in the workplace
- → Apply strategies to assist in teaching skills in the workplace

We will negotiate the learning experience to ensure that participants get what they need in meeting these outcomes.

One of the first things we need to do is to work together to clarify roles for this experience.

Expectations on Learner:

- 1. Create a safe, comfortable and respectful learning environment.
- 2. Negotiate the learning experience together.
- 3. Invest my best effort into my work.
- 4. Correspond with the course facilitator on a regular basis while completing the course.
- 5. Complete the work required by the negotiated timeline.
- 6. Make learning an enjoyable experience.

Expectations of Facilitator:

- 1. Create a safe, comfortable and respectful learning environment.
- 2. Negotiate the learning experience together.
- 3. Invest my best effort into my work
- 4. Correspond with the learner on an ongoing basis while completing the course.
- 5. Provide feedback and assessment on submitted course work.
- 6. Make learning an enjoyable experience.

Included in this package is everything that you will need to begin working on your course. Course information is included in this document. Course activities are included in the "Handbook" section. It is suggested that participants keep their course materials in a binder. The binder will assist in organizing the work associated with this course, but it is can also be an ongoing resource - a tool to use to keep track of mentoring experiences, professional development activities, projects, committees, union work, sector council activities, and other professional development activities. It is a place you can keep documentation of projects you have worked on, tasks you have completed, photos, schematics, whatever makes the most sense to you. It is your resource.

How you go through this course experience is up to you. Three steps are outlined in the pages that follow. Start with STEP 1 on the next page. From there, follow the instructions to work through the course materials.

Enjoy your learning experience!





Where Am I Now? MY EXPERIENCE



Start the process of becoming a MENTOR by thinking about your experience supporting teaching and learning in the workplace. Answer these questions. Your responses will assist in creating your LEARNING PLAN.

Consider	Do You	Notes
What are the things I do to help apprentices learn a new skill?	Recognize the importance of your own and others' experiences? Describe the different roles in apprenticeship? Explain the shared responsibilities for workplace learning? Identify strategies to meet different learning needs? Outline the implication of essential skills in your trade? Demonstrate strategies to assist with learning skills in the workplace?	
What are the steps I go through when teaching a new skill?	□ Recognize the impact of your own experiences in teaching & learning skills? □ Compare the different roles played by a workplace mentor? □ Describe the six-step approach to teaching and learning skills? □ Identify how each coaching step meets different learning needs? □ Identify strategies relating to teaching skills in the workplace?	
When teaching a new skill do I identify the point of the lesson?	 Recognize the importance of identifying the point of the lesson? Define a learning objective for a lesson? Describe how to choose a good time to present a lesson? Apply strategies for identifying the point of the lesson? 	
When teaching a new skill do I link the lesson?	 Recognize the importance of linking the lessons? Define lesson order and provide examples of approaches? Describe how to adjust a lesson to different situations? Apply strategies for linking the lesson? 	
When teaching a new skill do I demonstrate the skill?	Recognize the importance of demonstrating as a part of teaching & learning skills? Describe the process of starting a lesson? Outline the components of the skill (the context)? Describe the hands-on trial stage of a skill demonstration? Explain the importance of recapping a lesson? Apply strategies for demonstrating skills?	
When teaching a new skill do I provide practice?	□ Recognize the importance of practice as a part of teaching & learning skills? □ Describe a complete set-up for skill practice? □ Identify, with examples, three types of skill practice? □ Describe the process of recycling lesson steps? □ Apply strategies for practicing skills?	
When teaching a new skill do I give feedback?	Recognize the importance of feedback as a part of teaching & learning skills? Define and provide examples of different types of feedback? Identify techniques for giving effective feedback? Apply strategies for providing feedback?	
When teaching a new skill do I assess progress?	□ Recognize the importance of assessment as a part of teaching & learning skills? □ Describe a skill assessment with examples? □ Explain a progress assessment with examples? □ Identify methods of assessing progress with examples? □ Apply assessment strategies?	
How do I put mentoring into practice in my workplace?	 Demonstrate the six-step coaching plan? Recognize the importance of different types of skills in the workplace? Reflect on what you have learned about workplace mentoring? Identify opportunities for continuing involvement in the trade? Demonstrate strategies to assist in teaching skills in the workplace? 	
Name:		
Date:		





Where Am I Going? MY LEARNING PLAN



You design your own plan. Start by looking at your responses from Where Am I Now? MY EXPERIENCE. There are activities to assist you with each of these areas. Depending on your responses, you may want to complete all of the activities, some of the activities, or go on to demonstrate "How I Can Prove What I Know" - See next page.

Sec	ction	Do I need this?	MY PLAN
\bigcirc	Apprenticeship & Mentoring	□ YES □ NO	
W -	Teaching and Learning Skills	□ YES	
step 1	Identify the Point of the Lesson	□ YES	
step 2	Link the Lesson	□ YES	
step 3	Demonstrate the Skill	□ YES	
step 4	Provide Practice	□ YES	
step 5	Give Feedback	□ YES	
step 6	Assess Progress	□ YES	
last step	Application, Reflection, and Action	□ YES □ NO	
Name:		,	
Date:			





How Can I Prove What I Know? MY MENTORING EVIDENCE Being a WORKPLACE MENTOR means that you support teaching and learning in the workplace. Think about how you do that. Think about the things you do that help apprentices to learn. Think about the things that you do to make the skills training a success.

Consider	MY Evidence
What are the things I do to help apprentices to learn new skills? What are the things I do to make workplace skills training a success?	
An example of a situation demonstrating how I have taken action to make the most of teaching skills in the workplace.	
	I will continue to take action to support teaching and learning in the workplace.
Name	
Signature	
Date	





HELP

It is important to remember that help comes in many forms. If you experience difficulties working through your course, remember that your first avenue for assistance is your course facilitator. Your facilitator is there to assist you with your learning! Never hesitate to ask a question or initiate a conversation. It is also important for you to use the resources that surround you - take advantage of the network of people around you to get help and input.

Just as it is important to be organized on the job, the course materials model this organization. These symbols will serve as visual cues to assist you in your learning.



Each unit starts with a rationale for the content.



In each unit you will be asked to think about your own related experiences - these are an important foundation for your learning and growth.



Each unit identifies specific learning objectives.



stop

A few self-check evaluation questions reinforce key content.



Learning activities reinforce the course content.



Some course activities are intended to be submitted to the facilitator as a starting point for discussion of course progress.



Key words provide a preview of content with the definitions reviewed after the content.



Each unit ends with suggestions for practical workplace tips.



Each unit has a number of short content sections to review.



The unit ends with the responses to the Self Check.



watch

Short video clips help illustrate the content. Rather than focusing on any one particular trade, the videos use historically traditional trades.



There are "Notes" spaces throughout the course for keeping learning notes.

Everyone will need to take their time with the content and give time to process the information. It is important to try different strategies - underlining, highlighting, notes, etc. Different things work for different people. There is no one right way - find what works best for you.





STARTING OUT: Apprenticeship & Mentoring



Introduction

The first part of this course is an introduction to apprenticeship and mentoring. It is important to have an understanding of what apprenticeship is, how the process works, and how it relates to mentoring. The focus is on learning skills and assisting learning.



Objectives: Your Learning Plan

In order to	Complete the following learning activities		
Recognize the importance of your own and others' experiences	□ Consider key word definitions (2 minutes) □ Reflect on your related experiences (3 minutes)		
Describe the different roles played by the partners involved in apprenticeship	Read information "Linking Mentoring & Apprenticeship" (5 minutes) Read information "Apprenticeship Explained" (5 minutes) Complete "Explore to Find Out Activity" (10 minutes)		
Explain the shared responsibilities for workplace learning	Read information "What We Learn (5 minutes) Review the chart "Workplace Learning Responsibilities" (5 minutes) Complete the "Mentoring Responsibilities Activity" (10 minutes)		
Identify strategies to meet different learning needs	Read information about "A Focus on Learning" (5 minutes) Complete "Learning Styles Activity" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes) Read "Meeting Learning Needs in the Workplace" (5 minutes) Complete "Goals Activity" (10 minutes) Review learning skills in the workplace (5 minutes)		
Outline the implication of essential skills in your trade	□ Read information on "Essential Skills" (5 minutes) □ Complete "Essential Skills Activity" (10 minutes) □ Read information "The Importance of Communication" (5 minutes) □ Complete "Communication Activity" (10 minutes) □ Read "Meet Some Apprentices and Mentors" (5 minutes) □ Complete "Trade Skills Activity" (10 minutes)		
Demonstrate strategies to assist with learning skills in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)		



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Submit Handbook for feedback and assessment (15 minutes)





Key Words Introduction



Think about what the key words mean. Watch for how they are used.

- Apprentice:
- Journeyperson:
- Record of Occupational Progress Books (Logbook):
- Certificate of Qualification:
- Designated Trade:
- Red Seal Trade:
- Mentor/Coach:
- Mentee/Protégé:
- Roles and Responsibilities:
- Skills:
- Essential Skills:
- Learn:
- Learner:
- Learning Style:
- Need:



Linking Mentoring and Apprenticeship

Think about what you associate with the word mentor. The word mentor comes from Greek myth. Mentor was the name of a teacher, and protector who was chosen to care for a friend's son. This is related to our present day use of the word as teacher, guide, adviser and protector. The mentor works with a protégé (also called a mentee) who learns under the mentor's guidance.

There is a strong history to the apprenticeship model of workplace learning, and it is all about mentorship - helping others learn. Apprenticeship is an extremely effective form of training that is widely supported and used around the world. In an apprenticeship, a skill expert (journeyperson) passes on knowledge and skills to learners (apprentices) in the workplace.

Mentorship is the process where an experienced worker (mentor) works with and educates a less experienced worker (apprentice) to help foster skill development and professional growth. The mentor shares his/her skills, knowledge, techniques, best practices and experience to provide a



comprehensive hands-on training experience for the apprentice.



Journeypersons are the skill experts of today. Apprentices are the skill experts of tomorrow. Journeypersons are the mentors of today. Apprentices are the mentors of tomorrow. However, skill expertise is only part of the mentor's role. It is also important for a mentor to know how to pass on their knowledge and skill. They need to be a skill expert, and a learning guide. This is the reason for the focus on teaching and learning skills in the workplace as a part of workplace mentoring. As apprentices progress throughout the apprenticeship process, the emphasis gradually shifts from learning skills to teaching skills. Passing on workplace knowledge and skills is what apprenticeship is all about.

Workplace mentoring has many benefits. This includes hard and soft returns.

HARD **RETURNS** Increase productivity Increase effectiveness Increase efficiency Increase retention

- Increase skill development Increase cross training
- Increase responsibility
- Increase job satisfaction
 - Increase in quality of service
 - Increase in quality of work
 - Increase customer satisfaction

Journeyperson Benefits

- Provides opportunity to share best practices
- Builds a productive and supportive team environment
- Creates opportunity to become certified mentor
- Adds recognition as top performer

Decrease waste

Decrease down time

Decrease absenteeism

Apprentice Benefits

- □ Fast-tracks apprentice learning curve
- Improves performance quality
- □ Prepares apprentice for industry certification
- □ Promotes benefits of life long learning
- ☐ Helps set realistic career goals and pathway
- Builds foundation for future mentorship

Employer Benefits

- Increases productivity
- ☐ Fast-tracks apprentices learning curve, improving quality and efficiency
- ☐ Improves skill development, cross training and accountability
- ☐ Reduces absenteeism, employee turnover and service come-backs
- ☐ Improves employee retention, job satisfaction and competitive advantage
- ☐ Increases corporate profit





For apprentices, mentoring will help in getting the most out of workplace training, and preparing them for being future journeyperson trainers.



For journeypersons, mentoring will help to build on their strengths in conducting on-the-job skills training.

For employers, mentoring will help to enhance the workplace training of today and to build for the future.

Mentoring is not a new idea. It is how people work together to learn new things, to pass on the skills of a trade. Since the majority of apprenticeship training happens on the job, it makes sense to provide supports to assist with workplace skills training. Mentoring can happen many different ways - it can be a formal arrangement where an apprentice is assigned to a mentor, or it can be a more informal arrangement where an entire team of journeypersons all work with, and mentor the apprentices. A formal mentoring arrangement can be advantageous as it allows apprentices to have more consistency in their training. Mentoring can allow for the creation of a unique professional arrangement between the apprentice and the journeyperson where the journeyperson takes a keen interest in helping the apprentice to succeed.



Reflect on Your Experience

reflect

Often, when people hear the word reflection, they think about its definition relating to a mirror, and the image we see reflected in a mirror. The word reflection relates to sending something back; usually back toward its point of origin. In this way, when we reflect on our learning we are bringing ourselves back to a point of origin, and thinking about what has changed in us. Reflection activities are meant to encourage you to think about what you have learned and how you have changed.

Complete this activity in the Course Handbook.

Respond to the following questions:

What is the story of how you came to this particular trade?
What did your very first day in the trade feel like? Compare that to where you are now.
Is there someone that has helped you with learning your trade that



sticks out in your mind? How did that person help you?



Complete these sentences:

- Right now the thing I like the MOST about my trade is...
- Right now, the thing I like the LEAST about my trade is...



Apprenticeship Explained

Apprenticeship is an extremely effective form of training where a journeyperson passes on knowledge and skills to apprentices in the workplace. The shared goal is to work together to achieve the full journey to a Certificate of Qualification for the trade.

The **apprenticeship system** is based on province-wide training standards for designated trades. An apprenticeship combines up-to-date technical training with practical hands-on experience. Approximately 85% of the apprenticeship process takes place through documented practical experience on the job. The remaining 15% is through accredited technical training.

In Canada, each province and territory has the responsibilities for education and training including apprenticeship. Apprenticeship training is generally administered by provincial and territorial departments responsible for education and labour. In Nova Scotia, it is the Department of Labour and Workforce Development, Apprenticeship Training and Skill Development Division.

A **designated trade** is a trade/occupation regulated by a province/territory under formal legislation. In the province of Nova Scotia, this legislation is the Nova Scotia Apprenticeship and Trades Qualifications Act and General Regulations. There are also a number of specific trade regulations.

There are different pathways to reaching the full journey to trade certification. The formal apprenticeship process starts with an apprenticeship agreement - a signed agreement between the apprentice, the employer and the province concerning the apprenticeship training process. In this agreement, an apprentice agrees to work for an employer for a specific length of time in exchange for extensive, supervised on-the-job skills training (practical) and technical training (theory).

Apprentices are required to keep a **Record of Occupational Progress Books** (**Logbook**). These logbooks track on-the-job hours and technical training, along with required practical skills. The industry developed occupational analysis is the base document for the definition of practical skills included in the logbook. The logbook is an important and continuing responsibility of an



apprentice, throughout the apprenticeship.



Successful completion of an Apprenticeship Program qualifies you to write for your **Certificate of Qualification**. You also receive a **Certificate of Apprenticeship** that acknowledges your hard work and learning on the job and through required technical training. The Certificate of Qualification confirms the person has demonstrated competence in a specific trade and has met all requirements to be a recognized journeyperson. Certification demonstrates proof of a person's qualifications to work in a trade to a specific standard. Training standards are also used to assess prior learning and experience for clients who are able to document experiences equivalent to the program.

The **Red Seal Program** was established to provide greater mobility across Canada for skilled workers. A National Occupational Analysis (NOA) is developed for each Red Seal trade and used as a base for the development of Interprovincial Standard Examinations. Apprentices who have completed their training and certified journeypersons, are able to obtain a "Red Seal" endorsement on their Certificates of Qualification and Apprenticeship by successfully completing an Interprovincial Standards Examination.

There are many aspects to apprenticeship training: It is a tried and tested method of on the job skills training that continues to work extremely well. There is a strong history to the apprenticeship model of workplace learning with the skilled trades, and it is all about mentorship. Everyone within the apprenticeship system is involved with learning. We are all learning new things every day. Early on in the process, apprentices need learn about the apprenticeship system and how things work. Apprentices also need to learn about their chosen trade - the history of your trade, how things work and why things are the way they are. As apprentices progress throughout the apprenticeship process, they gain new knowledge and skills their emphasis will gradually shift from being the person who is receiving most of the training to the person who is conducting the skills training. Passing on trade knowledge and skills in industry is what apprenticeship is all about. That knowledge was passed on from trade experts who then have a duty and responsibility to pass on that knowledge and skills to the next generation of workers. This has been called Journeywork - the ongoing duties and responsibilities of the journeypersons. It is an important and ongoing part of the apprenticeship system. It is how the whole thing works, and continues to work to build the workforce of tomorrow.



Explore to Find Out Activity

There are 13 legislated authorities for apprenticeship across Canada. The place to find out the most up to date apprenticeship information is through the provincial apprenticeship branch web site. Take action to explore the website



for your provincial apprenticeship branch and find out what information is available to you there...



- The Nova Scotia Apprenticeship Training and Skill Development
 Division web site: http://www.nsapprenticeship.ca/
- In Nova Scotia, there is also an Apprenticeship Board that functions in an advisory capacity to the Provincial Government: http://apprenticeboard.ednet.ns.ca/

Each province and territory in Canada has its own apprenticeship legislation. Take action to explore the legislation for apprenticeship in your area to see what information is available to you there...

 In Nova Scotia, the legislation is called the Apprenticeship and Trades Qualifications Act: http://www.gov.ns.ca/legislature/legc/bills/58th_3rd/3rd_read/b028.htm



Workplace Learning Responsibilities

The fundamental apprenticeship roles are outlined in the apprenticeship agreement. Apprenticeship is about learning in the workplace. There is a shared responsibility for learning. A workplace mentor is someone who has **skills to pass on** - able to perform the skills well, and know the safety and performance standards. Mentoring involves a **willingness to share** - passing it on. It involves safety, knowledge, attitude and behaviour. Take the time to review the following charts relating to mentoring responsibilities. Discuss these responsibilities with others. Are there any that you were surprised by - any additional ones that you would like to add?

W .	Mentoring Responsibilities
SAFETY - Always a Focus	Actively support and promote a safe working & learning environment
KNOWLEDGE - What you know	Learn, practice, and promote the highest standards of excellence
ATTITUDE - Your approach	A positive approach to people, work and learning
BEHAVIOUR - What you do	Model, promote, and share the highest standards of excellence





4	Workpla	ace Learning Responsil	bilities
•	Apprentice	Mentor	Employer
Safety: Actively support and promote a safe working & learning environment	□ Take action to find out about policies, rules, regulations □ Model safe practices	 Assist apprentice in becoming familiar with policies, rules, regulations Model safe practices 	 Ensure employees become familiar with policies, rules, regulations Model safe practices
Knowledge: Learn, practice, and promote the highest trade standards	☐ Find out about goals of Apprenticeship and trade standards ☐ Identify learning goals ☐ Work to achieve goals	 Assist apprentice with becoming familiar with goals of Apprenticeship and trade standards Assist apprentice with learning goals 	 Ensure employees become familiar with the goals of Apprenticeship and trade standards Promote and encourage learning
Attitude: A positive approach to people, work and learning	☐ Have a positive attitude ☐ Show respect for others ☐ Be fair and equitable ☐ Willing to learn & share	 ☐ Have a positive attitude ☐ Show respect for others ☐ Be fair and equitable ☐ Willing to learn & share 	☐ Have a positive attitude ☐ Show respect for others ☐ Be fair and equitable ☐ Willing to learn & share
Behaviour: Model, promote and encourage the highest trade standards	□ Always give best effort □ Seek out new opportunities to learn □ Willingness to watch and listen □ Willingness to try □ Seek out feedback □ Seek out assessment □ Meet with mentor □ Track own learning □ Update and maintain Record of Occupational Progress (logbook) □ Communicate with Apprenticeship Staff □ Model excellence □ Promote best practices	□ Always give best effort □ Help identify opportunities to learn □ Help link new learning with existing learning □ Provide skill demonstrations □ Provide opportunities for practice □ Monitor progress □ Provide feedback □ Conduct assessments □ Meet with the apprentice □ Communicate with Apprenticeship Staff □ Model excellence □ Promote best practices	□ Create an environment that promotes employees always giving their best effort □ Assign the apprentice to a journeyperson mentor □ Monitor progress of the apprenticeship process □ Meet with employees □ Communicate with Apprenticeship Staff, as required □ Model excellence □ Promote best practices
Other(s):			





A Focus on Learning



Learning is about acquiring knowledge or skill through education or experience. An apprenticeship is all about learning new skills. So is mentoring. From reviewing the workplace mentoring responsibilities, you now known that there is a shared responsibility for this learning. It is worth taking a moment and thinking about the person learning - the learner.

- People have different motivations (reasons for wanting to learn).
- People have different personal interests and previous experiences.
- The speed of learning different kinds of skills will vary for each individual.
- People have different abilities that affect their learning.
- Each person is unique!

How each person learns can be quite different. We all have ways of doing things that work best for us. It is important to be aware of the *learning style* of the people involved in workplace skills training. At a very basic level the three different ways of understanding are: Seeing, Hearing and Doing. These basic learning styles are explained further in the chart below.

	Seeing - Visual: Using Your Eyes Learn best by seeing a picture, diagram, or demonstration of how things work or how pieces fit together. Like to see a diagrams and/or image Like to watch a demonstration
·))) @	Hearing - Auditory: Using Your Ears Learn best by hearing a description or explanation from someone who knows. Like to listen to instructions Like to read things out loud
W .	Doing - Physical: Using Your Hands Learn best by getting their hands on the tools/materials, and by actually putting things together or taking them apart. □ Like to explore for themselves □ Like to participate in demonstration - find it difficult to sit still for long periods

There are different ways that people develop their understanding of a task or of how things fit together. We all use all of the ways of understanding, but each of us tends to favor one, which determines how we learn best. Knowing how you learn best can be of great assistance to you in making sure you get what you need when learning a new skill.





Knowing how you learn best can help you in getting what you need to learn, but can also help you with helping others learn. People tend to teach the way that they prefer to learn. We teach to our own learning style. Knowing your learning style can help you in working to find ways to get the message across to people who learn differently than you.



Learning Styles Activity

Think about your own learning preferences. How do you learn best? Think about what you like (or do not) about each of the following:

- Attending lectures and taking notes?
- ☐ Watching someone else do a task first?
- □ Reading instructions in a book or manual?
- ☐ Sending in assignments to be marked?
- Studying and writing exams?
- ☐ Having someone watch you and comment on your work?

What do you like best? How much does it improve your learning?

Complete the Learning Styles Activity in the Handbook.

You will need to complete these sentences:

- Right now, in my trade, I learn BEST when...
- Right now, in my trade, I have a more DIFFICULT time learning when...
- When I am learning something new, the most important thing for me is...
- When I feel frustrated in learning something new, what I most need is...



A Foundation for Learning - Essential Skills

Essential skills are an important type of skills needed in the workplace. These are the skills that help make learning happen. A person can have strong trade skills, but without the skills to make new learning stick, they can still fail. Essential skills are used in nearly every occupation at different levels of complexity. The nine essential skills are:

- Reading Text
- Using Documents
- Working with Numbers
- □ Writing



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_	Communicating	with	Others
_	Communicating	** :	

- Working with Others
- Learning Continuously
- □ Thinking Skills
- Using Computers

(Source: Human Resources and Skills Development Canada).

It is important to be aware of essential skills. The reason is that these are the skills on which all other learning is built. Essential skills are an important foundation for learning other skills. This relates very much to your trade and considerations for how to best take advantage of workplace skills training and how to conduct workplace skills training. It is important to be aware that essential skills can impact ability to learn other skills. It is also important to be aware that the Apprenticeship Training and Skill Development Division can assist with improving essential skills - be sure to contact your Industrial Training and Certification Officer for more information on options.



Essential Skills Activity

Complete the "Your Essential Skills" Activity in the Handbook. This activity will encourage you to think about how essential skills relate to your specific trade:

- □ **USE OF SKILL:** How much do I USE this skill in my trade?
- ☐ CONFIDENCE: How CONFIDENT am I with this skill?
- □ **SKILL EXAMPLES**: EXAMPLES of how I use this skill in my trade

Also think about your goals for improvement with essential skills. Think about ideas for how you (or others) could go about working on improving essential skills. You can contact your Industrial Training and Certification Officer for more information on options for improving your essential skills.

Other questions to consider:

Were you surprised with how many applications of essential skills you could identify in your workplace? Why or why not?

What are some ideas for how to work on improving essential skills?



The Importance of Communication

All of the essential skills are important. However, when it comes to talking about mentoring and teaching skills in the workplace, one of the qualities which affects and relates to all others is communication. Communication is how we exchange information with the people around us. How you communicate with



others is of great importance. Although there are now many ways that we can exchange information (orally and in writing, face to face and electronically) in this course we will focus on the daily oral communication - the spoken words that you exchange with your coworkers.



People often under-estimate the importance of communication in their day to day job. Every job is different and has a varying degree of spoken communication. The number of people you work with directly, the organization of the workplace, the type of work - all of these can impact the amount of day to day communication. Think about some of the different ways that you communicate in your job. Compare your list to this list from Human Resources and Social Development Canada (HRSDC). People use communication in the workplace to:

greet others
relay messages
exchange information
provide explanation/direction
seek and obtain information by posing questions
co-ordinate your work with that of others
reassure and/or comfort others
advise others concerning the appropriate choice of action
lead a group in discussion
resolve conflicts through informal negotiation
entertain prospective clients
instill understanding and knowledge by teaching practical skills

Depending on the type of work you do, in the run of a day you may find yourself interacting with customers, coworkers, supervisors, suppliers, the list goes on...The bottom line is that communication is happening all the time in every workplace. It is not only the verbal (what is said) but also the non-verbal body language (what is not said) that communicates messages to others about what is happening and how things are going.

Tips Relating to Your Communication:

ш	Be aware of what you say: Think about what you want to say and the best
	way to say it. Think of the people around you, and be mindful of creating a
	respectful working environment for all.
	21

- Be aware of what you do NOT say: Think about all of the non-verbal messages you are sending others all of the time
 - Eye Contact is important: Make eye contact with others when communicating it makes a difference! What message does it send if you do not look someone in the eye when you talk to them?
 - **Posture is important too:** Good posture is important to your health, but it also can improve your communication. What message does it send if you slouch as you are talking with someone?



 Pay attention to what you are doing: It can be distracting if you are continually fidgeting. Pay attention to the non-verbal messages that you are sending. What message does it send if you are continually cracking your knuckles as you are talking with someone?





Communication Activity

Do not underestimate the importance of communication! To underline the importance of communication skills, you may want to explore a hands-on communication skills activity.

There are many different ways that such an activity could be completed - the idea is to provide all participants with the identical set of "materials" (for example, making up envelopes containing an identical number of shapes of different colors, identical tools, pieces of wood, nuts & bolts, etc). Each person is provided with a tri-fold privacy partition to be able to configure their materials in private. The task was for the first person is to arrange their "materials" in a configuration, and then describe to the next person what to do to arrange their materials into the identical configuration. The receiving person is not permitted to ask questions for clarification. After completing their configuration, the next person then describes the steps for creating the configuration to the next person. This makes for a practical example of "telephone" - so that after each person has a chance to complete the process, as a group you can review where the communication process started to break down, and why. It is helpful for people to get to experience the process of giving and receiving the communication.

It is sometimes helpful to repeat the process allowing implementation of the strategies determined. This activity can also be modified by having participants work in groups of three and alternating roles as the person giving the instructions, the person receiving the instructions and an observer taking notes of the communication behaviours in order to provide suggestions for improvement.



Trade Skills Activity

We have now discussed the important foundation for learning skills - essential skills. Tradespersons depend on their trade skills for a living.

Complete the "Your Trade Skills" activity in the Handbook.

Your Skills: Where are You Now?
Answer these questions to get a sense of your current skills.



- ☐ Describe your current level of experience with your trade.
- What trade tools and/or equipment have you used to date?



Complete these sentences:

- Right now, in my trade, the thing I DO the BEST is...
- Right now, in my trade, the thing I DO the WORST is...
- Right now, in my trade, the thing I LIKE TO DO the MOST is...
- Right now, in my trade, the thing I LIKE TO DO the LEAST is...



Learning from Other People

Everyone has their own unique experiences that have helped them to learn. There is a lot we can learn by listening to other people's stories. Throughout the course, a series of apprenticeship case examples are used to highlight the content. Rather than focusing on any one particular trade, the case examples use historically traditional trades. This helps the learning be more meaningful for everyone, without getting caught up in the details of specific trades. Included below are brief introductions to each of the historical apprenticeship trades and characters in the course. As you proceed, you will get to know more about the characters, plus learn about some traditional trades as well!

Printer noun (plural printers)

A person or company in printing trade: a person or company in the business of printing books, newspapers, or magazines



Printer Journeyperson "Mrs. Verdo"

"I have been in this business my whole life, in different ways. I started in one role and then moved to the next. I have now worked myself up to the lead position. I train apprentices the way I was trained..."

Printer Apprentice "Peter"





"I got into this trade kind of by accident.
I didn't really even know the trade
existed until a friend mentioned that
there was work to be had..."



Cooper noun (plural coop•ers)
A barrel-maker - somebody skilled making / repairing wooden barrels



Cooper Apprentice "Matthew"
"I always knew this was what
I wanted to do, ever since
I was a little boy..."



Cooper Journeyperson "Joseph"
"This trade is my life. It was my father's
life, his father's life; it just seems to be
something our family has always done. I
never really thought of myself as
conducting workplace training, I just do
what needs to be done..."

Cooper Mentor of the



Journeyperson
Thomas (Mr. Sealy)
"I have been in this trade a very long time. Too many years to count. I have seen a lot of people come and go, and it never ceases to amaze me how some with the most skills sometimes don't

have a clue about how to transfer that knowledge to someone else..."

Storekeeper noun (plural store•keep•ers)
A retail store owner somebody who runs a retail shop usually the owner





Storekeeper Journeyperson "Ms. Gillespie"

"Our store requires different skills. I am not the expert in everything; different people have their own expertise and need to work together..."



Storekeeper Apprentice

"There is a big difference between the way I prefer to do things and the way the other apprentice here likes to do things. At first I felt like we had to compete, but now we are learning from each other ... "

"Holly"



Storekeeper Apprentice "Jeff"

"Sometimes I wish my supervisor had more time for me. There is so much I want to learn, but only so many hours in the day..."

Think about who you just met... Even though the apprentices and journeypersons highlighted above were from different trades, was there anyone in particular you could identify with?

One of the ways these people differed was that some were apprentices and some were journeypersons. Think about and talk about these different apprentice and journeyperson points of view. Throughout the course you will be challenged to think about teaching and learning skills both from the point of view of the apprentice (the one who is trying to get the most out of their mentor journeyperson) and the journeyperson (the one who is trying to get the most out of their apprentice). Looking at situations from another person's point of view is a big part of what this course is aiming to accomplish.

The more that an apprentice can learn to try to see things from the point of view of a journeyperson, and an employer (and likewise the more that a journeyperson can try to see things from the point of view of an apprentice and an employer - and an employer strive to see things from the point of view of an apprentice and a journeyperson) will help to improve communication and understanding in the workplace.

It is important to be aware that different people have different values, different ways of doing things. The fact that some of these characters were apprentices and some were journeypersons was ONE of the ways they were different.



What other ways did these people differ?

- Different gender
- Different age
- Different ethnic background
- Different generational influences



Important research is being done now concerning the generational differences in the workforce. According to Linda Duxbury (2006), right now there are four different generations in the workforce - and each generation has had different landmark events to which they were exposed. These common influences help to shape the attitudes and the motivations of the generation. Let's take a closer look at the four different generations currently in the workforce: Veterans, Baby Boomers, Generation X and Nexus.

Vetera	an Generation
_ _ _	Respect Authority Must Pay Your Dues Hard work Process and rules Command and control Respect Tremendous knowledge & experience A valuable resource Mentoring as a legacy
Baby	Boomer Generation
_ _ _ _	Live to work Loyalty to the team Want life-work balance Want security Interested in the meaningfulness of work Tired of change Want to see that they are valued Opportunities to mentor others
Gener	ration X
	Work to live Career is only one part of person Expects to be downsized Has not seen loyalty so does not expect it Want flexibility Want to be prepared for change Pay attention to what people do, not what people say
Nexus	s Generation
	Work to contribute Loyal to colleagues Casual attitude



Opinionated - "know it all" attitude that can seem disrespectful
Fluid work style
Do not believe in paying dues
Want a wide variety of career development opportunities
Want balance
Immediacy - Want continuous feedback (Source: Duxbury 2006)



It is amazing how much some of these generational trends can apply. Different generations of people require different things and different approaches in how you work and deal with them. However, that being said, be careful not to stereotype - Looking at generational differences can give us some overall trends and ideas, but everyone is different and unique.

At a fundamental level ALL generations want (and need):

- Work-Life balance
- ☐ Interesting and challenging work
- Good salary and benefits
- ☐ Flexible hours of work (Source: Duxbury, 2006).

Being aware of generational differences in the workforce is a key part of making a better workplace, the kind of place where employees choose to go, and stay. Looking at things from another point of view can be very insightful.



watch

Storekeeper Case Example



Take the time now to watch the video clip where you meet the Storekeeper, Ms. Gillespie, and her apprentice, Jeff (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Intro_S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Intro_S01.rm

What Happened? This case had to do with the storekeeper and learner preferences. Focusing on the person learning the skill - getting to know them is very important. Different people learn in different ways. You need to use this knowledge to plan your learning. Paying attention to people's ideas and



interests is important. Ask questions like:

"Have you done this before?"

"What would work best for you?"

In this case, Jeff preferred to take notes to help him learn a new skill. Do you know anyone who prefers to learn this way? Given how the Journeyperson approached the learning situation, was there anything you could tell about her preferred learning and teaching style? Once you start to take note of people's learning preferences, their actions make more sense.



Meeting Learning Needs in the Workplace

People learning new skills have different learning styles, but they also have different learning needs. Learning needs are what a person requires in order to have success with learning and/or achieve a learning goal. People are able to learn new skills more easily and quickly if their basic *learning needs are met*. It is important to think about learning needs and how a person can take action to have them met. There are a number of ways to meet learning needs.

Step 1 - Take Initiative

Learners need to see the value Be sure to take initiative with your learning. Find out the point of the lesson. Knowing the point of the lesson helps to provide a sense of direction to the learning. It gives focus and helps in making the most of the learning experience. Taking initiative can also be applied to doing the things that need to be done around the workplace. If you see something that needs doing, do it.

Step 2 - Be Curious

Learners need to understand Be curious about your work. Find out how the lesson links. When new skills are linked to the bigger picture, it helps in seeing the connections between the learning and the overall job. It helps to show the relationship between what is known and what is coming. Be curious and find out how the learning links.

Step 3 - Watch and Listen

Learners need to see and try Be sure to watch and listen. Seek out skill demonstrations. When learning a new skill, it is important to be shown how to do the skill, and to get an explanation of why and how it is done. Timing is essential here - seek out opportunities to have new skills demonstrated when there is the time and resources to do so. When someone takes the time to demonstrate, be sure that you really watch and listen - move around to see then



demonstration from different angles. Don't be afraid to ask questions - but when you ask, make sure that you really listen to the response.



Step 4 - Show Perseverance and Patience

Learners need practice Be sure to show both patience and perseverance. Seek out opportunities to practice. It is important to get the chance to practice new skills. Readiness and safety are essential - practice is the chance to make mistakes that won't cost too much. Seek out practice opportunities, but be aware that not all jobs are glory jobs. Be patient, and to do the things that need to be done, but balance patience with perseverance to ensure that you get what you need. If you see something that looks interesting, ask if you can help.

Step 5 - Ask for Questions, Ask for Feedback

Learners need feedback Be sure to ask questions. Asking questions is an important part of how you learn. The workplace is a busy place, so choose your questions wisely and really pay attention to what people are saying (and not saying). It is also important to get feedback. Feedback should help you to know what is working well, and to identify steps for improvement.

Step 6 - Assess Your Own Work, Ask for Assessments

Learners need a sense of progress

It is important to know how you are progressing. Be sure to seek out assessments on a regular basis. This includes progress with individual skills, but also overall progress with the apprenticeship. Assessments from others are important, but you should also be regularly assessing your own work, and considering how you might be able to improve.

There is a lot that people learning a new skill can do to ensure that they get what they need to meet their learning needs.

There is also a lot that the person teaching a skill can do to meet these learning needs and assist with the learning process. You'll learn more about that in the subsequent parts of this course.



Goals Activity

You have seen from reviewing the Mentoring Responsibilities that a key part of mentoring is taking responsibility for workplace learning. Part of how you do that is to have an idea of what you want to accomplish, what your goals are. There are overall goals to the apprenticeship program, but you should also



regularly set your own learning goals.



Where Would You Like to Be - Your Future Goals

What are your learning goals for the coming year with your trade? Is there anything in particular you would like to learn?

How Can You Get There?

What are some steps you could take to help achieve your goals? What are some things you will make the commitment to work towards?

Complete the "Where Would I Like to Be" activity in the Handbook.



Explore to Find Out Activity

After getting this far with the Workplace Mentoring Course, take the time now to review the document: "Making it Work (On-the-job Training in Apprenticeship)" published by the Canadian Apprenticeship Forum-Forum canadien sur l'apprentissage. This document is an essential guide that helps you to clarify the roles and responsibilities of the key people involved in apprenticeship training. This resource includes:

Roles and responsibilities of Apprentices, Employers, and Journeypersons
Best Practices for Employers
Best Practices for Apprentices
Best Practices for Journeypersons
Understanding Harassment
Sample Training Plan
Best Practices Checklists

You can access the document online through the CAF website at: http://www.caf-fca.org/files/cafe.pdf



Key Words Review

Mentor /Coach	An experienced advisor and supporter - someone with skills expertise and learning expertise
Mentee /Protégé	A person who is being mentored. A person who receives help, guidance, training, and support from somebody who has more experience





Apprentice	An apprentice is the person being trained at the workplace in a specific trade
Journeyperson	The trade expert that does the training at the workplace
Certificate of Qualification	Certification demonstrating proof of a person's qualifications to work in a trade to a specific standard
Designated Trade	A trade/occupation regulated by a province/territory under formal legislation
Red Seal Trade	Trade providing qualified tradespersons the opportunity to practice their trade in any province or territory of Canada where the trade is designated without having to write further examinations
Roles and Responsibilities	The specific, expected functions of an individual and/or group - The position of being accountable to somebody or for something
Skills	The ability to do something well, usually gained through training and/or experience
Essential Skills	The foundation skills needed for other learning to stick
Learn	To acquire knowledge or skill through education or experience
Learner	A person who wishes to do a job or perform a skill, and is willing to learn
Learning Style	The way a person may learn best - his or her preferred way of doing or understanding things
Need	What a person requires





Think About Different Perspectives



reflect

Whether you are an apprentice protégé, a journeyperson mentor, or an employer, mentoring relates to what you do. Sometimes it is helpful to look at things from another person's perspective. Below are three different points of view: An apprentice, a journeyperson, and an employer. Take the time to reflect on each. Can you relate? How would you respond?

One Apprentice's Point of View:

"I don't see why I have to do this - what a waste of my time..."

One Mentor's Point of View:

"These apprentices always seem to slow me down - how am I supposed to get my own work done..."

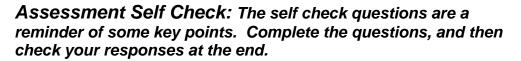
One Employer's Point of View:

"I always seem to be in the situation of needing more people. I need to work on attracting workers: being the kind of employer that people choose..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!









- 1. My own trade experiences are not of any benefit to anyone else.
 - a. True
 - b. False
- 2. Which of the following parties is NOT a formal part of the apprenticeship agreement?
 - a. Apprentice
 - b. Employer
 - c. Government Apprenticeship Branch
 - d. Course Instructor
- 3. The apprentice, the journeyperson and the employer all have important responsibilities in the mentoring process.
 - a. True
 - b. False
- 4. Communication is not important to the work I do.
 - a. True
 - b. False
- 5. Knowing about my own learning style will not help with teaching and learning in the workplace.
 - a. True
 - b. False



Handbook Feedback

You have already completed significant work with starting to build your **Course Handbook**. At this point, you need to submit the work that has been completed to date in your Course Handbook to the facilitator. The handbook will be a starting point for a discussion between the facilitator and the candidate to discuss overall progress, work to date, and plans for continuing development.







Helpful Tips for the Workplace

Each part of the course ends with helpful tips for the workplace. Whether you are an apprentice trying to get the most out of your journeyperson mentor, or a journeyperson trying to get the most out of an apprentice, these are tips that can help with your overall workplace experience. The tips are grouped according to knowledge, attitudes and behaviours. Take the time to review the tips, and start to compile your OWN list of tips in your Handbook.

Knowledge:

	Be aware of responsibilities: Be aware of the apprenticeship process and how things work. This awareness also goes for your workplace - being aware of what you are supposed to be doing, and how things are supposed to be done. Everyone shares the responsibility for learning in the workplace - find a way and pass it on.
	Be aware of your communication: Be aware of what you say, but also be aware of how you say it. All of the things you do not say (your posture, eye contact, level of attention, etc.) communicate a lot - do not underestimate the power of non-verbal communication! Pay attention to your own non-verbal communication and pay attention to the non-verbal messages that others are sending you all of the time.
Attitu	de:
	Be positive: Attitude is extremely important – your attitude determines how you will interpret the things that come your way. Actively choose to see things positively view the things that come your way as

■ **Be open to learning new things:** Lifelong learning is a part of working in every field – you will continually need to learn to use new tools, technologies and implement new processes. Have a commitment to lifelong learning and always be open to lessons from the people around you. Learning opportunities surround us all the time – be open to them!

challenges and opportunities. All of the people within an organization

play a role in creating a positive learning environment.

□ Don't be in too much of a rush: It is important to take your training seriously, but it is also important to not be in too much of a rush. The apprenticeship process is a several year journey. You are not going to learn it all in one day.

□ **Don't be afraid to ask:** Never be afraid to ask a question. If you do not get the answer you are looking for on the first attempt, try posing the same question a different way.





Behaviour:

- ☐ Make the effort to communicate with others: Talk to the people around you, listen to what others are saying really listen. Don't be afraid to ask questions, but make sure that you really take the time to listen to the answer, and then act on it.
- ☐ Get to know people: Getting to know the people you work with can help your work-related conversations to flow more smoothly. Strike up a conversation during lunch or break. Find out what interests them.
- □ Promote learning: Mentoring is about sharing the responsibility for learning. Promote learning with those around you. Giving people opportunities to learn is a big way that a workplace can become an employer of choice.

Learning never ends - keep track of what works best for you...



Self Check Answers

- 1. My own trade experiences are not of any benefit to anyone else. This is FALSE. Your own experiences are valuable to your own learning, but ALSO to the learning of others.
- 2. The Apprentice, the employer and the Government Apprenticeship Branch are all part of the apprenticeship agreement. The Course Instructor is NOT.
- 3. The apprentice, the mentor and the employer all have important responsibilities in the mentoring process. This is TRUE.
- 4. Communication is not important to the work I do. This is FALSE. Communication is very much a part of the work of every person!
- 5. Knowing about my own learning style will not help with teaching and learning workplace skills. This is FALSE. Knowing about my own learning style WILL help with teaching and learning workplace skills.



Learning Notes





TEACHING AND LEARNING Workplace Skills



Introduction

This part of this course introduces a six-step coaching plan for teaching and learning skills in the workplace. The unit also provides an overview of how each coaching step meets different learning needs.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the impact of your own and others' experiences	□ Reflect on your related experiences (3 minutes) □ Consider key word definitions (2 minutes)
Compare the different roles played by a workplace mentor	Review information about "Mentor Role" (5 minutes) Read information about "Mentoring Qualities" (5 minutes) Review information about "Teaching Skills" (5 minutes) Watch and think about "Printer Case Example" (2 minutes) Complete "Teaching Experience Activity" (10 minutes) Complete "Mentoring Qualities Activity" (10 minutes)
Describe the six-step approach to teaching and learning skills	Read about a "Step-by Step Plan" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Identify how each coaching step meets different learning needs	Read information about "Meeting Learning Needs" (5 minutes) Watch and think about "Cooper Case Example" (2 minutes)
Identify strategies for teaching skills in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Reflect on Your Experience



reflect

Complete this activity in the Course Handbook.

Think about someone that has helped you with your learning that sticks out in your mind. How did that person help you? What were the qualities of that person?

Think about a TEACHER you had that sticks out in your mind as someone who helped you. How did that person help you? What were the qualities of that person?

To date, my experiences with teaching skills in the workplace includes...



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Teach:
- Learn:
- Coaching Step:
- Learning Need:



Mentor Role

Think about the role of the mentor. At a basic level, a Workplace Mentor is a person with knowledge and experience who is willing to work others to develop their abilities. There are two important parts to this role:

- □ **Skill expertise:** A mentor is someone who has skills to pass on. The mentor is someone that must themselves be able to perform in s particular trade very well and who knows the safety and performance standards for that trade. Attaining trade skill competency is the focus of the apprenticeship process.
- □ Learning expertise: In addition to the skills expertise, mentors must also have important knowledge about how to pass on their skills expertise. This is their learning expertise. A mentor must be able to plan and direct the learning of an apprentice. Since the skills expertise is the focus of the apprenticeship process, the learning expertise is the focus of this technical training mentoring course.







Mentor Qualities

Think about the qualities that make for a good mentor.

Start your own list.

Mentoring is all about creating a productive, safe and supportive workplace. This involves knowledge, attitude, and behaviour.

- **Knowledge:** Understanding workplace responsibilities Learning, and promoting the highest trade and safety standards Sharing best practices and promoting learning.
- Attitude: Maintaining a positive approach to people, work and learning
 Willing to see things from another perspective Promoting fairness and equity in the workplace.
- Behaviour: Modeling, promoting and encouraging the highest trade and safety standards - Working to assist others - Enhancing the effectiveness and productivity of the larger team.

What other qualities are important for mentoring?

Compare your list of mentor qualities to a list of validated mentor competencies (Source: CARS Mentor/Coach Program).

Leadership: Act as a role model for your team – lead by example, promote teamwork and have a positive overall impact on the workplace.
Organization: Apply appropriate organizational techniques to support training needs - plan and monitor the development throughout training.
Communication: Use communication skills to the fullest - transfer concise and relevant information.
Coaching: Apply the principles of coaching effectively and efficiently to the on the-job training requirements.
Mentoring: Develop a trusting relationship to guide training more effectively in a workplace setting.
Human Relations: Essential workplace interpersonal skills, motivational techniques and task conflict/problem resolution techniques to increase job satisfaction and performance.
Job Proficiency: Creating and maintaining a safe and efficient workplace training environment through networking, cooperative decision-making, problem-solving, independent learning and research.



☐ Personal Development: The benefits of personal wellness, managing stress and the importance of staying physically, mentally, and emotionally fit.



How does your list of compare to this one? Are there any qualities you would like to add to your list?



Teaching Skills in the Workplace

Mentoring means a shared responsibility for learning. Whether we realize it or not, we are ALL responsible for teaching in the workplace. Teaching is about transferring knowledge and skills. We are all learning from each other all of the time. Throughout the apprenticeship process, gradually the emphasis moves from learning skills to using and teaching skills. However, you never know when you might be asked to teach someone else how to do something.

Passing on workplace knowledge and skills is what apprenticeship is all about. It is an important and ongoing part of the apprenticeship system. It is how the whole thing works, and continues to work to build the workforce of tomorrow. Knowing how you learn best can help you in getting what you need to learn, but can also help you with helping others learn. People tend to teach the way that they prefer to learn. Awareness of learning styles can help you in finding ways to teach others.



watch

Printer Case Example



Listen to what the Printer Journeyperson, Mrs. Verdo has to say about the role of the mentor (duration: 30 seconds).

<u>VIEW the video clip ONLINE by clicking on this link</u>
http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Overview T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor Overview T01.rm



What Happened? Skill expertise is important in being a mentor, but so is learning expertise. You will learn more about the six-step approach to teaching a new skill throughout this course.





Teaching Experience Activity

Think of your own experiences teaching someone a workplace skill.

Think back to your own learning style. How will your learning preferences impact on how you teach others?

Complete the "Teaching Skills" activity in the Handbook.

You will need to complete these sentences:

- Right now, in my trade, the thing I MOST LIKE (or think I would most like) about teaching others is...
- Right now, in my trade, the thing I LEAST LIKE (or think I would least like) about teaching others is...
- One good habit I'll try to pass on to other people I work with is...
- One bad habit I'll make sure I don't pass on is...



A Step-by Step Plan for Teaching Skills

Workplace lessons are happening all the time. Each time a journeyperson assists an apprentice in learning a skill in the workplace, it is a type of lesson. People often do not think about the learning that is taking place outside of a classroom as learning, but it definitely is. With the skilled trades, the vast majority of the learning is happening in the workplace. These workplace lessons are important and whether you realize it or not, you are participating in lessons all the time!

There is a lot that can be done to improve the effectiveness of workplace lessons. A good lesson includes a number of planned set of steps:

A full-page handout of this is included in the Course Handbook.



Step 1 - Identify the point of the lesson: Provide a sense of direction to the learning. It helps focus the learning for the person conducting the training and the one receiving the training.





Step 2 - Link the lesson: Help people see the connections between what they are learning and the overall job. Show relationships between what is known and what is coming.





Step 3 - Demonstrate the skill: Show the person the skill and explain why and how it is done. Choosing the right time is essential - you need sufficient time and resources.



Step 4 - Provide practice: Set up chances for the person to use a new skill. Be sure the person is ready - practice is the chance to make mistakes that won't cost too much.



Step 5 - Give feedback: Tell people how they are doing. Feedback is a skill in itself - It should describe what is happening and help in planning their next steps.



Step 6 - Assess progress: Determine the progress a person is making. Conduct skill assessments and overall progress assessments - they serve different purposes.

Each of the coaching steps plays a role in helping a person develop a particular skill. The steps help to keep the learning on track. For an apprentice, understanding this six-step process will assist in getting the most of a journeyperson mentor conducting the skills training. For a journeyperson, the six step process will help to build on strength in conducting skills training.



Storekeeper Case Example





Take the time now to watch the video clip about the Storekeeper, Ms. Gillespie, and Holly, one of her apprentices (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Overview S01.rm



OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Overview_S01.rm



What Happened? This case example featured the storekeeper, Ms. Gillespie using the coaching steps with her apprentice, Holly. The case illustrates how the little skill demonstrations that you do everyday are in fact lessons. They are workplace lessons. There are many things that you can do to help the learning process. People are often surprised by how many of the steps they are already doing without even realizing it. This course will provide tools to reinforce and strengthen things that you already do!



Meeting People's Learning Needs

As you have become aware, learning needs are what a person requires in order to have success with learning and/or achieve a learning goal. It is important to keep in mind what the person receiving the skills training actually needs. Recognizing and helping meet people's learning needs is an important part of being able to teach something to someone else. You have already reviewed the importance of learning style. That is one component of how people learn best, and what they need. People that are learning new things have some basic needs. People will learn new skills more easily and quickly if we can meet their basic *learning needs*.

Each coaching step is there to meet a basic learning need.

People need to see the value: People need to be clear about the purpose of any lesson or learning activity you set up for them. They need to know how the learning will pay off for them - and how they will use it. Step 1 (point of the lesson) meets this need.

People need to understand: People need to know the bigger picture of where the lesson fits in. They need to hear how the learning fits with other things they have learned. Step 2 (Link the lesson) meets this need.

People need to see and try: People need to see how to properly perform a particular job skill. After seeing the demonstration, they also need assistance in trying it the first time for themselves. Step 3 (Demonstrate) meets this need.

People need practice: People need a chance to develop the skill for themselves, and probably make some mistakes. They need to apply the skill repeatedly to gain confidence. Step 4 (Practice) meets this need.

People need feedback: People need encouragement to continue their learning. They also need to hear about their mistakes and have some help to correct them. Step 5 (Give feedback) meets this need.



People need a sense of progress: People need to hear about their progress. It helps to have a feeling of accomplishment – of getting somewhere. Step 6 (Assess) meets this need.





Cooper Case Example



Part 1: The Cooper Gets Some Advice

Take the time now to watch the video clip where you meet the Cooper, Joseph, and another journeyperson, Thomas Sealy (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Overview_C01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Overview_C01.rm

What Happened? In this video clip you were introduced to the Cooper Journeyperson, his apprentice, Matthew, and Mr. Sealy who is the mentor of the journeyperson. Joseph was having difficulties with his apprentice because he was not taking into account Matthew's needs. Hopefully, Joseph will be able to implement some changes to help meet Matthew's learning needs.

Part 2: The Cooper Tries Again

Take the time now to watch what happens after Joseph takes his own Mentor's advice, and goes back to his apprentice (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Overview C02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Overview_C02.rm

What Happened? Watching the case example of Joseph and his apprentice drives home the point of focusing on learning needs. It is important to try to be flexible around people's needs and how they learn best.





Key Words Review



Teach	To transfer or impart knowledge and/or skills
Learn	To acquire knowledge or skill through education or experience
Coaching Step	One of a series of planned steps for teaching skills in the workplace
Learning Need	What a person requires in order to have success with learning and/or achieve a learning goal



Think About Different Perspectives

Take the time to reflect on these different points of view. Can you relate to what they are saying? How would you respond?

One Apprentice's Point of View:

"I am an apprentice - how to teach a skill is not of any concern to me..."

One Mentor's Point of View:

"Doing a skill is one thing, but teaching it is something totally different. When apprentices ask questions, I always think to myself, I know how to do that...but when I go to show, I see there is a difference between doing it and teaching..."

One Employer's Point of View:

"Training is a waste of business time - it means lost hours and productivity..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses.

- 1. People want to know how they are doing. Which coaching step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - 5. Giving Feedback
 - 6. Assessing Progress
- 2. People want to know how they can improve. Which step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - 5. Giving Feedback
 - 6. Assessing Progress
- 3. People want to try to get the skill right. Which step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - 5. Giving Feedback
 - 6. Assessing Progress
- 4. People want to see how you did a particular skill. Which step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - 5. Giving Feedback
 - 6. Assessing Progress
- 5. People want to understand how a skill fits. Which step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - Giving Feedback
 - 6. Assessing Progress
- 6. People want to know why a skill is important. Which step meets this need?
 - 1. Identifying the Point of the Lesson
 - 2. Linking the Lessons
 - 3. Demonstrating a Skill
 - 4. Practicing a Skill
 - 5. Giving Feedback
 - 6. Assessing Progress





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor? What are some tips for getting the most out of an apprentice?

Review the tips. Take the ones that you think you will use, add some of your own, and start to compile your OWN list of tips in your Handbook.

Knowledge:		
	When you teach skills in the workplace these are lessons: Recognizing that when a person teaches a skill in the workplace, they are conducting a type of lesson is an important realization.	
	There are ways of improving lesson effectiveness: When a person teaches a skill in the workplace, there is a lot they can do to improve the effectiveness of that lesson.	
Attitu	ıde:	
	Be open to trying new things: Be open to trying a different way of doing things - be open to trying a different approach for teaching a skill you have taught many times before.	
	Take learning seriously: The apprenticeship process does have the goal of developing skilled journeypersons. It is important to keep progress within the overall program always on the radar. With an apprenticeship, the employer, the journeyperson and the apprentice all share the responsibility for learning. Learning helps to improve the overall productivity of the business, to everyone's benefit.	
	Patience, patience, patience: It is important to be patient with yourself and those that you are working with.	
Beha	viour:	
	Listen: It is important to ask questions, but it is also important to listen to the response.	
	Make eye contact: Looking at people when you are communicating with them makes a big difference, to them and to you!	
	Give your best effort: Do things yourself the way you would want them to be done - Model best practices in what you do.	

Learning never ends - keep track of what works best for you...





Self Check Answers



- 1. People want to know how they are doing overall. The coaching step that addresses this need is #6: Assessing Progress.
- 2. People want to know how they can improve. The coaching step that addresses this need is #5: Giving Feedback.
- 3. People want to try to get the skill right. The coaching step that addresses this need is #4: Practicing a Skill.
- 4. People want to see how you did a particular skill. The coaching step that addresses this need is #3: Demonstrating a Skill.
- 5. People want to understand how a skill fits in to the job you're trying to do. The coaching step that addresses this need is #2: Linking the Lessons.
- 6. People want to know why they should both with this particular skill why it is important. The coaching step that addresses this need is #1: Identifying the Point of the Lesson.



Learning Notes





STEP 1: The Point of the Lesson



Introduction

You are now aware of the responsibilities of workplace mentoring, the importance of learning style and people's learning needs. You also have an understanding of a six step approach to teaching skills in the workplace. This part of the course highlights the importance of learning objectives and the timing of the skills training in the workplace.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of identifying the point of the lesson as a part of teaching and learning skills	 □ Reflect on your experiences relating to identifying the point of the lesson (3 minutes) □ Consider the key word definitions (2 minutes) □ Read information about "The Point of the Lesson" (5 minutes) □ Watch and think about "Cooper Case Example" (2 minutes)
Define a learning objective for a lesson	Read information about "How to Identify the Point" (5 minutes) Watch and think about "Printer Case Example" (2 minutes)
Describe how to choose a good time to present a lesson	Read information about "Timing is Everything" (5 minutes) Watch and think about "Printer Case Example" (2 minutes) Read information about "Picking Opportunities to Coach" (5 minutes)
Distinguish strategies for identifying the point of the lesson in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Your Experiences Relating to this Step



reflect

Try to think of a situation where someone was trying to teach you something and you had no idea what the point of it all was. Try to think of a situation where you were trying to teach a skill to someone else. Did you identify the point of the lesson? How might this affect motivation to learn?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Lesson:
- Learning Objective:
- Coaching Step:
- Timing:



The Point of the Lesson

It may sounds like common sense but thinking skills are an important part of the workplace. Every day you are seeking out information, problem solving through things that happen, and making decisions about how to proceed. When we teach someone else a new skill, one of the first things we need to do is to identify the point of the lesson.

A lesson is a planned set of activities to help a person develop a particular skill. The *learning objective* is the main point or purpose of the *lesson*. It is a statement of what the person will be able to do when the lesson is over. It is important to see all of that training that is happening in the workplace as actual lessons. When you teach someone a new skill, the very first thing you need to do is to establish the point of the effort - what you are trying to accomplish.



Cooper Case Example

watch







Part 1: The Cooper and His Apprentice

Take the time now to watch the video clip about the Cooper and how he makes out with identifying the point of the lesson (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step1_C01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step1_C01.rm

What Happened? In this example, Matthew experiences a frustrating situation with his mentor journeyperson. Matthew has no clue as to what he is supposed to be learning and the Cooper does not seem to have any objective in mind. The Cooper is probably wondering why his apprentice does not seem to be doing very well! Focusing the learning helps both the person conducting the training and the person receiving the training.

- How might of the situation gone differently if Mathew had understood the point of the lesson?
- What might the Cooper Journeyperson have done differently?

Part 2: The Cooper Tries Again

Take the time now to watch the video clip showing a second attempt by the Cooper to identify the point of the lesson (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link
http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step1_C02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step1_C02.rm



How to Identify the Point of the Lesson

The journeyperson sets the learning objective for each of the workplace lessons presented to the apprentice. *The first step* is to explain the learning objective - what is it that the lesson is trying to accomplish?



This is important so that both the apprentice and the journeyperson know what outcome is expected when the workplace lesson is completed.



There are some different ways that you can identify the point of the lesson. You can say things like this:

"When we've completed this lesson you will be able to..."

"After this session, you'll be doing..."

"After this, you'll be able to..."

When you think about the learning objective for a particular lesson, it should be framed by what the apprentice will actually be able to do. Keep learning objectives in action terms, things you can actually see the apprentices *doing* (not what you think they might understand). This way you can always tell, by watching their actions, whether they were successful with the lesson.

By stating the point of the lesson, the apprentice and the journeyperson will be able to work together more effectively. The journeyperson will have more focus and the apprentice will be more aware of what is happening, and what to expect as an outcome.



watch

Printer Case Example



Take the time now to review the importance of the point of the lesson by watching a video clip involving the printer (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step1_T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step1_T01.rm

What Happened? The Printer Journeyperson, Mrs. Verdo reinforces why the point of the lesson is important. Often people identify the point of what they are doing without even realizing they are doing it, or why.







Timing Is Everything

Identifying the point of the lesson is the first important step of teaching a new skill in the workplace. However, before you even start the process you need to be thinking about timing. In a business time is money, and timing training opportunities is very important. The ability to offer timely, appropriate training and guidance is itself a key aspect of trade learning.

People working in the trades must be efficient with their time. It is a nature of the business where time is money, and whether you are being paid by a flat rate or straight time, your time and the time of the people you work with is extremely valuable. You need to be aware of what is going on around you and choose an appropriate time for questions and for training opportunities. Sometimes, learning moments come when we do not expect them - an unusual problem or situation is encountered and all of a sudden it becomes a learning moment for many people. Other times, other training opportunities can be more planned and it is essential to ensure that you choose a time when you have sufficient time and materials to do what needs to be done.

In the time spent working together, there will be better (and worse) moments for workplace lessons. When conducting skills training in the workplace, it is important to select coaching moments that work to the best advantage of the learning. This means basically that both the journeyperson and the apprentice are both ready and that the situation is right. You may be able to plan these ideal moments ahead of time or, in the unpredictable and production focused workplace, you may have to take advantage of opportunities as they occur.

Some training in the workplace is planned, and some is unplanned. When you are able to plan in advance, make sure to pick a moment when:

You have all the materials you will need.
You will have enough time to go through at least the first three steps in the coaching plan (identifying the point of the lesson, linking the lesson, and demonstrating a skill).
You will have fewer distractions or interruptions.
You think the person will be ready to participate and understand.

Time management is an important consideration for us all. We all need to be aware of how we are spending our time and how we can balance to get done the things that need to get done. We all have our own "to do" lists (or task lists, action lists, work orders, etc). There are many different names for the lists of things that need to be done. Whatever you call it, it is important that you make an effort to continually prioritize your list. Take your list (whether it is written down or in your head) and look at the list from the priority perspective - what



needs to be done first? You may also want to consider what things can be done quickly and could be easily removed from your list. It is one of the ways of trying to figure out w ay to tackle what needs to be done! When you can multi-task and get multiple tasks done at the same time it is a win-win situation. That is why when you come across an unusual situation, you can couple getting the situation dealt with while at the same time teaching someone else how to handle the situation in the future.





watch

Printer Case Example



Take the time now to watch a subsequent video clip relating to Printer journeyperson and coaching moments (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step1_T02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step1_T02.rm

What Happened? Coaching moments come in many forms. When the person conducting the skills training is ready and the person receiving the training is receptive, it is a good time!



Picking Opportunities to Coach

As well as planned coaching times, there are many unplanned or spontaneous opportunities to learn in the workplace. Watch for opportunities that will occur naturally in the worksite.

Opportunities may occur when:

- A person asks a question that indicates readiness.
- A person expresses curiosity or a specific interest in a skill or topic.
- A skill you are about to perform will make a good learning opportunity.
- An unusual job or skill is required, and it may present a rare opportunity to



demonstrate something special.





Key Words Review

Lesson	A set of activities that lead to a person developing a particular skill
Learning Objective	The particular skill that a person will have developed when the lesson is completed
Coaching Step	One of a series of planned steps that make up a complete lesson
Timing	Judgment of when to act. The ability to choose the best moment to do or say something - in this case the choice of when to do skill training.



Think About Different Perspectives

reflect

Take the time now to think about these different points of view. How might you respond to what each person is saying?

One Apprentice's Point of View:

"Every time I ask questions, it seems like I am being a pain. The usual response I get when I ask why is 'because we've always done it that way'..."

One Mentor's Point of View:

"I am very experienced. I have a lot of skills to pass on to these young up and comers, but my employer does not seem to see it the same way. I keep being pressured to produce, produce, produce.. There does not seem to be any time for training..."

One Employer's Point of View:

"I have to work on not only attracting skilled employees, but keeping them as well. There is a skills gap and they can always go somewhere else. I need to keep that in mind. Getting people here is only half the battle, I need to work on finding ways of keeping them here..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses at the end.

- 1. A learning objective is only needed when you are teaching in the classroom.
 - a. True
 - b. False
- 2. Identifying the point of the lesson only benefits the person receiving the skills training.
 - a. True
 - b. False
- 3. Timing is important when it comes to conducting workplace skills training.
 - a. True
 - b. False
- 4. When you plan in advance for the right moment to coach, make sure you pick a time when you think the person will be ready to participate.
 - a. True
 - b. False
- 5. When you plan in advance for the right moment to coach, make sure you pick a time when you will have all the required materials.
 - a. True
 - b. False
- 6. When you plan in advance for the right moment to coach, make sure you pick a time when you will have fewer distractions.
 - a. True
 - b. False



Application Assignment

It is always important to keep in mind how you will use what you learn.

Complete the Step 1 Application in your Course Handbook.

This includes: My Notes - How Does This Relate To ME My Questions - Things I am UNCERTAIN about

My Tips - Strategies I Will TRY

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or an apprentice?

	Be aware of why it is important to identify the point of the lesson: Identifying the point of the lesson helps clarify what is going to happen (and why) for both the person conducting the training and the person receiving the training
	Select training moments wisely: Choose a moment when you have enough time and all the materials you will need, and will have few distractions or interruptions.
	Be aware of energy level: Try to pick training opportunities when everyone involved has the energy and readiness to participate.
	Remember the importance of non-verbal communication: All of the things you do not say (your posture, eye contact, level of attention, etc.) communicate a lot - do not underestimate the power of non-verbal communication! Similarly, pay attention to the non-verbal messages that others are sending you all of the time.
Attitu	ıde:
	Don't be afraid to ask questions and seek clarification: Asking questions is how you learn. "I'm not sure I understand what you mean" or "Could we go over that again?"
	Work on building trust: When you work with someone, there is a considerable amount of trust involved. Work on building the trust of your co-workers
Beha	viour:
	Identify the point of the lesson: This identifies an objective for everyone involved.
	Listen - really listen: Remember that silence and listening are NOT the same thing.
	Remember to say thank-you: Thanking people providing them with positive reinforcement - who knows maybe they will help you again
Le	arning never ends - keep track of what works best for you

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Self Check Answers



- 1. A learning objective is only needed when you are teaching in the classroom. This is FALSE identifying the point of the lesson is helpful for any training, anywhere!
- 2. Identifying the point of the lesson only benefits the person receiving the skills training. This is FALSE the point of the lesson clarifies what is going to happen both for the person receiving, and the person conducting the training.
- 3. Timing is important when it comes to conducting workplace skills training. This is TRUE.
- 4. When you plan in advance for the right moment to coach, make sure you pick a time when you think the person will be ready. This is TRUE.
- 5. When you plan in advance for the right moment to coach, make sure you pick a time when you will have all the required materials. This is TRUE.
- 6. When you plan in advance for the right moment to coach, make sure you pick a time when you will have fewer distractions. This is TRUE.



Learning Notes





STEP 2: Linking the Lessons



Introduction

This part of the course continues the coaching steps by emphasizing the importance of showing the connections between what someone is learning, and what they have already learned. This involves building the person's skills in a particular order and setting the pace for learning.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of linking the lesson as a part of teaching and learning skills	Reflect on your experiences relating to this step (3 minutes) Consider the key word definitions (2 minutes) Read information about "Why to Link the Lesson" (5 minutes) Watch and think about "Printer Case Example" (2 minutes)
Define lesson order and provide examples of different approaches	Read information about "Lesson Ordering" (5 minutes) Watch and think about "Printer Case Example" (2 minutes) Watch and think about "Cooper Case Example" (2 minutes)
Describe how to adjust a lesson to different situations	Read information about "Choosing the Lesson Order" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Distinguish strategies for linking lessons in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Your Experiences Relating to this Step



reflect

Try to think of a situation where you were being trained on something new and the person made a point of highlighting the fit of the new learning to other learning. Think of an experience where the linking was not in place. Try to think of a situation where you were teaching a new skill. Do you remember if you showed the relationships? Why is that important?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Linking:
- Learning Goals:
- Lesson Order:
- Lesson Pacing:



Why Link the Lesson?

All people have a basic need to understand how what they are learning fits into the other things they have learned. It is how we make sense of our learning. Linking the lessons - drawing attention to the linkages between the different skills is part of how we do this.

Sometimes, what people need to accomplish is actually made up of several related or connected skills. Think of the example of driving a car as the *learning goal*. You would need to help the person develop a number of related skills to accomplish the learning goal.



Printer Case Example









Take the time now to watch the video clip relating to the Printer and how she links the lesson for her apprentice (duration: 30 seconds).

<u>VIEW the video clip ONLINE by clicking on this link</u> http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step2 T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step2_T01.rm

What Happened? The Printer's example illustrates why linking the learning makes sense. It makes sense for the person teaching the skill and the person learning the new skill.



Lesson Order

The person conducting workplace skills training is responsible to set the order of the learning. The journeyperson needs to have a learning goal and a plan for the order of the lessons that makes sense to the people involved, the particular skill and the particular situation. People need to understand the *lesson order* so they will have a sense of where the learning is going. It is important to let people know how the lesson will be arranged.

The person conducting skills training in the workplace is responsible for setting the order of the lessons. Workplace lessons can be ordered in different ways:

- Simple skills to complex skills
- Start to finish of a job or task
- Building toward a person's interest

Simple to Complex Lesson Order

From simple to complex skills is the approach of starting with the easier or more basic skills and moving up to more difficult or complicated skills as the person progresses. Sometimes, learning a new skill involves developing several basic or simple skills and putting them together to perform more challenging skills. The practice of learning simpler skills may prepare the person physically (in terms of strength, or speed, or co-ordination,) to tackle learning more complex skills. It also prepares the person mentally for more difficult problem solving.

This approach has the advantage of building the person's confidence, based on success at learning the simpler or easier skills first. Confidence can make a



big difference when it comes to learning more difficult lessons.



Start to Finish Lesson Order

In the workplace, skills may fall into a natural order – the order that they are performed to complete a particular job/task. It is valuable for the person I to see and experience the skills in their normal working order. It helps in understanding how each skill fits and builds toward the final outcomes.

This approach takes advantage of the normal ordering of work, which is how the person will be performing routine workplace jobs. It helps the person become part of the regular flow of the work. It may be difficult, however, for the person to be ready to handle all of the skills that come in this order. It might be necessary to postpone some skills to a later time if they are too far beyond the person's abilities.

Lesson Ordering that Builds Towards A Person's Interest

People will usually tell you what interests them the most. You may have to ask a few questions to get them talking. Knowing what they are most curious about or interested in, you can order the lessons to get them what they want.

This approach has the advantage of being very *motivating* for people. They can see immediate value in the lessons and their enthusiasm to learn helps them to learn more easily. However, it may be difficult to do only those lessons that interest people.

People will often work through lessons that are not their main interest in order to get to what they really want to learn. Here it is helpful for them to know the ordering of the lessons, so they can see how they will work toward their main interests.



watch

Printer Case Example



Take the time now to watch a video clip relating to the Printer Journeyperson and how she approaches lesson ordering (duration: 20 seconds).

VIEW the video clip ONLINE by clicking on this link



http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step2 T02.rm



OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step2_T02.rm

What Happened? In this case example you saw the Printer Journeyperson use a start to finish learning order. This type of ordering works well when there is a set of simple steps that lead the person from beginning to end.

- What are some of the potential applications of using this type of a learning order in your workplace?
- What might be some possible drawbacks of this method in your workplace?



Cooper Case Example



Take the time now to watch a video clip relating to the Cooper and how he makes out with a simple to complex approach (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step2 C01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor Step2 C01.rm

What Happened? In this case you saw the Journeyperson use the simple to complex method of ordering a lesson.

- What are some of the potential applications of using this type of a learning order in your workplace?
- What might be some possible drawbacks of this method?





How to Choose the Right Lesson Order



You now have been introduced to a number of different possibilities for ordering your workplace lessons. The question you probably have now is how to know when to use which type of lesson ordering. There is no "right way" to set the order of lessons. Think about the situation, and what might work best. Each way of ordering a lesson has different advantages and disadvantages. Think about what might work best for the particular situation. In fact, you can use combinations of the methods, or you can use different orders at different stages in the process. The choice is yours! The important thing is that you have some order to the lessons and that you tell the person about that order. This allows you both to see how the lessons fit, and what is coming next.



Storekeeper Case Example



Take the time now to watch the video clip pertaining to the Storekeeper and how she capitalizes on her apprentice's interests (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step2_S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step2_S01.rm

What Happened? In this example you saw how the storekeeper journeyperson was able to capitalize on her apprentice's interests. It is important to remember that with this type of lesson ordering the person themselves actually establishes where the learning will start.

Remember: Each situation will be somewhat unique - you will need to be flexible to determine the best way for ordering the lesson.





Key Words Review



Linking	Conditions or necessities that improve a person's ability to learn
Learning Goals	Explaining the connections from one lesson to the next or between each lesson and the job to be done
Lesson Order	The order in which lessons are presented
Lesson Pacing	The speed at which lessons are presented - how much time is taken fort a lesson and how many lessons are presented in a certain period of time



Think About Different Perspectives

Think about these different points of view. How might you respond?

One Apprentice's Point of View:

"When I learn, I feel most comfortable being given a schedule. That way, I know what I would be learning and when..."

One Mentor's Point of View:

"The problem with the apprentices I have working with me is that they don't know what I mean..."

One Employer's Point of View:

"There is often the perception out there that when you hire an apprentice you are hiring cheap labour..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses at the end.

- 1. This type of lesson ordering has the advantage of building the person's confidence, based on success at learning the simpler or easier skills first.
 - a. Simple to complex lesson ordering
 - b. Start to the finish lesson ordering
 - c. Ordering based on the person's interest
- 2. This type of lesson ordering takes advantage of the normal ordering of work, which is how the person will ultimately be performing the job.
 - a. Simple to complex lesson ordering
 - b. Start to the finish lesson ordering
 - c. Ordering based on the person's interest
- 3. This type of lesson ordering can be very motivating for the person.
 - a. Simple to complex lesson ordering
 - b. Start to the finish lesson ordering
 - c. Ordering based on the person's interest



Application Assignment

Complete the Step 2 Application in your Handbook.

Be sure to consider some actions you can take to work around the following:

- When you DO NOT have all the materials required
- When you DO NOT have enough time to complete the task
- When there are MANY distractions
- When the person is NOT ready to participate

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or an apprentice?

	Be on the lookout for opportunities to show relationships: Look for ways to show the linkages between the different things that people are doing - opportunities present themselves to us all the time and it is important to take advantage of them.
Attitu	ıde:
	Do not be afraid to say, "I don't know": Honesty is very important and the person you are working with needs to know if you don't know!
	Be curious and help foster others' curiosity: Promote lifelong learning in yourself and others - be curious about things, and encourage others to be inquisitive about what they are doing. Help others to see the interest and intrigue in what they are doing.
Beha	viour:
	Show relationships between things: Linking the lessons is an important part of learning a new skill.
	Take initiative: If you are interested in something, pursue it. Let others know about your interests, you will be surprised what comes your way when people know you are interested in something in particular.
	Choose your questions wisely: Questioning works - but be sure to ask the right kinds of questions. Questions that require a yes or no response only will not give you as much information as questions where people are required to explain.

Learning never ends - keep track of what works best for you...





Self Check Answers



- 1. The answer is A. The simple to complex lesson order has the advantage of building a person's confidence, based on success at learning the simpler or easier skills first.
- 2. The answer is B. The start to the finish lesson order takes advantage of the normal ordering of work, which is how the person will ultimately be performing the job.
- 3. The answer is C. Going by a person's interest can be an extremely motivating way to proceed, but it is not always a realistic option.



Learning Notes





STEP 3: Demonstrating a Skill



Introduction

You are now aware of the responsibilities of workplace mentoring, the six step approach to teaching skills in the workplace, and the importance of identifying the point of the lesson. This part of the course includes starting a lesson, explaining and demonstrating a skill, and getting the person involved.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of demonstrating as a part of teaching and learning skills	Reflect on your experiences relating to this step (3 minutes) Consider the key word definitions (2 minutes)
Describe the process of starting a lesson	Read information about "Starting a Demonstration" (5 minutes) Watch and think about "Printer Case Example" (2 minutes)
Outline components of the skill (the context)	Read information about "Know the Skill" (5 minutes) Complete "Skill Activity" (10 minutes)
Describe the hands-on trial stage of a skill demonstration	Read information about "How To Demonstrate" (5 minutes) Watch and think about "Cooper Case Example" (2 minutes)
Explain the importance of recapping a lesson	Read information about "Recapping" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes) Complete "Recapping Activity" (10 minutes)
Distinguish strategies for demonstrating skills in the workplace	Review Information on "Figuring Out How to Proceed" (5 minutes) Review key word definitions (3 minutes) Reflect on different perspectives (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)







Your Experiences Relating to this Step

Try to think of a time when you were given a demonstration and it went well and when it did not go well. What were the differences? Can you think of a time when you were the one giving the demonstration - how did it go?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- · Context of a skill:
- Active demonstrating:
- Involvement:
- Hands-on trial:
- Recapping:



Starting a Demonstration

Demonstrating is the chance to explain a skill and show how it is done. It is essential that apprentices get a chance to see a skill completed and receive the information about how to complete the process themselves.

It is essential to clearly signal the start of a lesson. The starting of the lesson means a change of focus from the normal workplace routine. It lets the person know that something important is about to happen. To help take advantage of the workplace learning, it may be necessary for both the apprentice and the journeyperson to "change gears" for the purpose of the lesson.

Say things like:

"This looks like a good time to show you something new..."

"Let's take a few minutes right now and go through this..."

Before starting a demonstration, remember to use the first two steps:

☐ Step 1: Tell the person the objective (what you want to accomplish)





☐ Step 2: Tell the person how the demonstration links to the overall job

When the person is clear about how it links, go on to the demonstration.



watch

Printer Case Example



Take the time to watch the video clip pertaining to the Printer Journeyperson and how she starts a lesson (duration: 70 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step3_T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_T01.rm

What Happened? The Printer did a fine job of starting the lesson. She signaled the start of the lesson by taking the time to explain what is about to occur. The point of the lesson is identified and then linked to other learning. This will help the apprentice to see how the training and skills are connected.



Know the Skill

In order to do a demonstration, it is important to understand how and why a skill is used. You can help yourself to better explain a skill to someone else if you take the time to really look at the skill. How and why a skill is used is known as the context of a skill. Think of the context of the skill as answering the questions *who, what, where, when* and *why.* The HOW question is the skill itself and the process for completing the skill. In explaining the context of the skill, it is important to encourage and respond to questions about the skill, and its application. Think of demonstrating a skill as answering the five W questions:

- ☐ Who performs the skill?
- What tools are required?



Where does it get performed, where do I get the materials?
When is it safe to use tools/materials - when is it safe to do the skill?
Why - why is this important?



Each skill has its own answers to this set of basic questions. This is the context of a skill. The context of a skill is the particular set of circumstances that affects the use of the skill. When a journeyperson explains the *context of the skill*, they are helping the apprentice to understand its application.



Skill Activity

Complete the "Really Looking at a Skill" activity in your Handbook.

Go through a trial run of answering basic questions about a skill in your trade. The questions listed are intended to help in clarifying the skill. Read through the questions and then take the time to respond to each with regards to an everyday skill from your workplace. The questions will help you to identify all the things that are part of that skill.

The Skill Question	The Skill Answer
Who performs this skill in the workplace?	
Who requests the work?	
Who approves the work?	
Whose help is needed?	
What tools and materials are needed?	
What safety procedures apply?	
Where do I perform this skill?	
Where do I get the tools and materials needed?	
Where do I put the tools & materials when I'm done?	
When is it safe to use these tools and materials?	
When do I usually perform this skill?	
Why do I set it up this way?	
When will I be finished?	
Other Questions	







How to Demonstrate

After going through the first few steps and giving the context of the skill, the next stage is to demonstrate the skill.

When demonstrating a skill, these things are very important:

Use the same tools and materials that the learner will be using.
Go through EACH of the steps involved in performing the skill.
Go SLOWLY - describe each step as it is completed.
Encourage the learners to move around and watch what you are doing from a number of different angles.
Try to involve the learners: Ask them questions about why they think the process may work that way

Involvement in the process (actively seeing) is important at this stage. When you work on getting involved, getting people to participate, you make them a part of what is happening. Questions for clarification or explanation are important throughout the demonstration. It is up to the apprentices to ask questions about things they do not understand, but it is also important for journeypersons to seek out and elicit questions from apprentices. A journeyperson may need to do repeated demonstrations of difficult or complex skills.

Remember that the apprentice will learn a lot from your demonstration - and not just the demonstration itself. Sure, apprentices will learn about how to perform the skills, but the apprentices will also learn from watching demonstrations how journeypersons treat the tools or materials and how they follow safety procedures.

After the demonstration, it is important to again seek out questions - be sure all questions are answered. The journeyperson should ask the apprentice if they are ready to try the skill. If not, there may be a need for recycling the demonstration (or part of it), and clarifying some if the information.

Hands-On Trial

When apprentices are ready, they should be given the chance to try the skill, hands-on, with step-by-step guidance from the journeyperson. Involvement at this stage now takes the form of "actively doing."



The journeyperson needs to guide the person closely the first time he or she tries the skill. This is a very important part of their learning. It can also be potentially dangerous if safety procedures are not followed. The person will naturally want to do well as quickly as possible and may be excited about what he or she is able to try or the new tools being used. People learning new skills will make mistakes. People need to know that a mistake is not a failure.



"That's it. Make sure you hold it this way..."

"Be very careful when you get to this part!"

"That's OK. Everyone make that mistake the first few times."

Ask (and see) if the person has got it. Even if someone says "yes" it may be useful to guide another trial. Some skills may take several guided trials before the person is able to go on to practicing the skill on their own.

As a final stage of the trial, ask the person to demonstrate the skill to you, describing each step along the way. This gives you a chance to see and hear if the person "got it". Make sure that the person explains and demonstrates all the proper safety steps.



Cooper Case Example





Part 1: Setting Up for the Demonstration

Take the time now to watch a video clip on how the Cooper sets up for demonstrating (duration: 10 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step3 C01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_C01.rm

What Happened? Demonstrating is explaining and showing. You are helping a person understand a task and its application. The cooper did a pretty good job in starting to explain the context of the skill. He mentioned who would be performing the skill, why the apprentice needed to know (because it would be part of his job), as well as the tools that he needed.





Part 2: Doing the Demonstration

Watch the Cooper's demonstration (duration: 80 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step3 C02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_C02.rm

What Happened? Periodic stopping to make sure that the person is still with you can be a helpful strategy. You also need to be aware of safety - safety at the workplace always needs to be a foremost consideration.

Part 3: The Cooper Reflects on the Demonstration

Take the time now to see what the Cooper thought about how the demonstration went (duration: 10 seconds).

<u>VIEW the video clip ONLINE by clicking on this link</u> http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step3_C03.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_C03.rm

What Happened? You can expect some questions from the person as you proceed with a demonstration. If you do not receive questions - seek some. Questions give people a chance to have their knowledge gaps addressed. Stopping periodically and making sure that the person is following you is incredibly important. This helps to ensure you are going at the right speed.

Part 4: Continuing the Process

Now take the time now to watch how the Cooper reviews the demonstration with his apprentice (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step3 C04.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_C04.rm

What Happened? This example showed how the Cooper involved the apprentice in the process. Going at the person's speed, asking questions about progress and readiness to move on and try.

What did the Cooper do here that helped to support practice?







Recapping

Recapping is reviewing the earlier steps of the lesson. This emphasizes and identifies what the person has accomplished. Recapping the learning reestablishes the point of the lesson. This helps the person to be clear about the skill he or she has just learned. You can try statements like:

"Here's what you set out to learn in this lesson."

"Here's what you can do now."

Recap how the lesson links with other learning. Identify how this skill fits into the job that is being done. Preview the steps that will come next. You can try saying things like:

"This is how that skill fits with what we've been doing."

"Here's what we can do next."

Recap the demonstration, just as a reminder of the important parts. Here are some easy ways of recapping:

"This is how we did it."

"Remember what to watch for."

It is important to be supportive even when a person makes a mistake. You can use a mistake as a springboard to other learning.

Demonstrations are important - but recapping after the demonstration is also important. It re-establishes the point of the lesson. Recapping:

Covers the point of the lesson
Identifies accomplishments achieved
Identifies sequencing of next lesson

From the recap the person should know what they have set out to learn, how they have done it and what they can do now. You can demonstrate once or several times until the person understands the skill. A mistake is not a failure. It is a learning opportunity.





Storekeeper Case Example



watch



Take the time now to watch a brief video clip showing the Storekeeper set up practice for her apprentice, Holly (duration: 100 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step3 S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step3_S01.rm

What Happened? Some people have a hard time waiting through a demonstration. They are anxious to try it themselves. Asking people to describe what they are doing as they are doing it is a helpful way to check on how things are going. However, active involvement can mean some mistakes.



Recapping Activity

You've just been through a lesson called "Demonstrating a Skill." If you were the one teaching, how would YOU recap the lesson? What would you say?



Figuring Out How to Proceed

When you are trying to determine how to proceed with a skill demonstration, you need to use your problem solving skills.

When you are trying to solve a problem one of the first important steps is in identifying the actual problem. In this case, we want to know how we should proceed with a demonstration.

Next, we need to gather all of the related information. Depending on what you want to demonstrate, there may be only one way to proceed with the actual demonstration. There may be specific tools that you need that may prevent the demonstration being done at particular times of day when the machine is in



use. There are all kinds of things to consider.



Once you do the demonstration, be sure to be mindful of how things went - always be thinking about how it might have worked better, or how you might want to approach it next time. It is also important to assess the efficiency and effectiveness of the strategy that you used. This can help you to identify changes needed for future attempts.

Here are some strategies for figuring out how to proceed:

Ask others: Benefit from the wisdom and experience of the people you work
with - after thinking through how you would proceed, run the idea by someone
else just to check and see if another point of view sheds any additional light on
the situation.

- ☐ Share the information: Communicate your decision and the reason(s) for your action to others involved. They may benefit from the information down the road.
- ☐ Trial and error can work: Sometimes trial and error is necessary to problem solve through something. Try one course of action, see how that works and then reassess and take additional action(s). Sometimes you need to make a series of steps in order to problem solve through something. Take the first required step, and then move on to the next required step.
- ☐ Use the information you have: Sometimes you must deal with a lot of unknowns. It is not always possible to wait for all the required information. Sometimes you must proceed based on the information that you have.
- Juggle your responsibilities: Whether you are a workplace learner learning or a workplace skills trainer training, people often have multiple responsibilities to juggle. When approaching your list of things that needs to be done, asses the situation and determine what needs to be addressed first. Then you need to determine and implement appropriate actions, all the while maintaining a focus on your other responsibilities.



Key Words Review

Context of a skill	The circumstances that affect the use of a skill; who, what, where, when, why
Active demonstrating	Performing a skill in a way that a person can easily observe and learn, describing each step as you go
Involvement	Getting the person to actively see, do, and try a skill



Hands-on Trial	The person's first opportunity to perform a skill, with the close guidance of the mentor
Recapping	Reviewing the steps of the lesson that have already been covered in order to solidify learning





Think About Different Perspectives

Think about these different points of view. How might you respond?

One Apprentice's Point of View:

"I am working with a journeyperson who does not want to show me how to do certain things. This person just does not want to share..."

One Mentor's Point of View:

"I operate on the philosophy: 'I learned it this way so you will too' and 'Do as I say not as I do'..."

One Employer's Point of View:

"A lot of workplace materials seem to get wasted in the learning process...."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses at the end.

- 1. Which of the following is NOT a part of the context of a skill?
 - a. Who
 - b. What
 - c. When
 - d. Where
 - e. Why
 - f. How
- 2. Demonstrating is about showing. You do not need to worry about involving the apprentice at this stage.
 - a. True
 - b. False
- 3. It is rare to need to do more than one demonstration of any task.
 - a. True
 - b. False
- 4. Which of the following does recapping NOT accomplish:
 - a. Covers the point of the lesson
 - b. Introduces new content
 - c. Identifies accomplishments achieved
 - d. Identifies sequencing of next lesson



Application Assignment

Complete the Step 3 Application in your Handbook.

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or an apprentice?

vviiat	are some ups for getting the most out of a mentor and/or an apprentice:
Know	ledge:
	Be aware that demonstrating works: Showing people what is involved - seeing it done properly is an important part of learning a skill
	A little planning goes a long way: Planning does work in making sure that you get the in demonstrations you need - think about when might be an appropriate time given other work tasks and considerations.
	Always be on the lookout for demonstration opportunities: Demonstrations are a key part of learning a new skill - actively seek our opportunities for demonstrations. Opportunities present themselves to us all the time and it is important to take advantage of them.
	Remember to keep track of what works and what does not: Some things work in some situations, some things work in other situations. Take advantage of your Course Handbook and start to keep track of the things that work for you!
Attitu	de:
	Repetition does not mean failure: Remember that recapping is a very helpful strategy to use because it helps sum up the main points.
	Try to coordinate time and resources: Make choices to ensure you can take best advantage demonstration opportunities - coordinate your lunch and/or break to get the chance to benefit from demonstrations.
Beha	viour:
	Demonstrate skills: Show people what is involved - be sure to model best practices.
	Involve people: Active involvement works. When people are more involved in what is happening they are more likely to learn.

Learning never ends - keep track of what works best for you...

that particular person might help you again.

☐ Follow up and follow through: When you ask someone a question or for help, you should be sure to go back and let them know how things turned out. Everyone learns that way, plus it enhances the likelihood





Self Check Answers



- 1. The answer is F. HOW is NOT a part of the context of a skill.
- 2. Demonstrating is about showing. You do not need to worry about apprentice involvement at this stage. This is FALSE. Demonstrating is about showing, however, involvement is very important at this stage it is all about getting the person to more actively participate in the process.
- 3. It is rare to need to do more than one demonstration of any task. This is FALSE. It is often very important to recap demonstrations, and repeat steps especially with complex skills and procedures.
- 4. The answer is B. Recapping does NOT introduce new content



Learning Notes





STEP 4: Practicing a Skill



Introduction

You are now aware of the responsibilities of workplace mentoring, the six step approach to teaching skills in the workplace, the importance of identifying the point of the lesson and how to demonstrate a skill. This part of the course is all about planning and guiding practice opportunities, and giving hands-on experience with a skill.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of practice as a part of teaching and learning skills	Reflect on your experiences relating to skill practice (3 minutes) Consider the key word definitions (2 minutes)
Describe a complete set-up for skill practice	Read information about "Setting-Up for Practice" (5 minutes) Watch and think about "Printer Case Example" (2 minutes)
Identify, with examples, three types of skill practice	Read information about "Guided Practice" (5 minutes) Watch and think about "Cooper Case Example" (2 minutes) Read information about "Limited Practice" (5 minutes) Watch and think about "Printer Case Example" (2 minutes) Read information about "Independent Practice" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Describe the process of recycling steps	Read information about "Recycling" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Distinguish strategies for practicing skills in the workplace	Read information about "Practice Conditions" (5 minutes) Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Your Experiences Relating to this Step



reflect

Try to think back to a time when you were being given the opportunity to practice a new skill. Try to think about a time when you set up a practice opportunity for someone. What did/did not work well for each?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Practice Conditions:
- · Guided Practice:
- Limited Practice:
- Independent Practice:
- Recycling:



Setting Up for Practice

Before moving into skill practice, it is important to ensure that the apprentice has in fact completed with the skill demonstration. Moving in to the skill practice step without completing the skill demonstration increases sharply the likelihood of mistakes and injuries. If an apprentice's first experience with the skill is one of success and safety, the person will have an easier time developing mastery of the skill.

When both the journeyperson and the apprentice are satisfied that the demonstration step has been completed, move on to skill practice.

"I think you've got it. Why don't you see what you can do now..."

"If you feel ready, I think you could begin to work on ..."

When conducting skills training in the workplace, it is important to set up the *practice conditions*. These are the arrangements or the plan for the skill practice. Remember that the apprentice is still basically unfamiliar with the skill and uncertain about its application. The journeyperson must set out the conditions for skill practice so that the apprentice can be more independent in the learning activities for this skill. These conditions include:

Safety procedures related to skill practice



- Where and when it is OK to do skill practice
- Materials and tools to be used for skill practice
- Who will supervise or review skill practice



With these conditions clearly set out and the agreement to the conditions, the journeyperson and apprentice are able to share responsibility for the learning activities. As the apprentice progresses, much of their skill practice will go on without the journeyperson even being present. Knowledge of the conditions for skill practice allows the person to proceed more and more independently until they have mastered the skill.



Printer Case Example



Part 1: Setting Up For Practice

Take the time now to watch the video clip pertaining to the Printer and how she sets up practice for her apprentice (duration: 70 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step4_T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_T01.rm

What Happened? Establishing the ground rules for practicing a skill is an important part of coaching. Conditions for skill practice include:

- 1. Safety procedures (this one is essential)
- 2. When and where to practice
- 3. Materials and tools for practice
- 4. Who will supervise or review the skilled practice

Part 2: Checking In

Take the time now to watch the video clip pertaining to the Printer checking in to see how the apprentice made out with their practice (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link

http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step4 T02.rm





OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_T02.rm

What Happened? It is important to recognize the need to recycle as early as possible. When this is done you need to make sure that you help to emphasize the linkages to other learning and skills.



A Type of Practice - Guided Practice

There are three types of skill practice – *guided, limited,* and *independent* practice. The journeyperson will help the apprentice to progress through these different types of skill practice as his or her ability improves and as the job allows. As apprentices progress through the three types of practice, they gain more independence in applying the skill. They also learn to take more responsibility for the finished product or job.

Guided practice is the final stage of the skill demonstration step (Step 3) and the beginning of the skill practice step (Step 4). The demonstration is completed and the apprentice is making their first attempt at applying the skill on their own. The journeyperson stays with the apprentice and provides step-by-step guidance to develop their basic ability to perform the skill. The journeyperson is the skill expert and needs to observe the apprentice's level of skill. The journeyperson and apprentice need to come to an agreement as to when the next level of practice is needed (when the apprentice is ready to work more independently).

"You're doing well. Are you ready to try it on your own?"



Cooper Case Example



Take the time now to watch the video clip pertaining to the Cooper and how he guides his apprentice through practice (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link

http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step4 C01.rm





OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_C01.rm

What Happened? Seeing how skill training unfolds in an actual situation is helpful. Once again, you may be surprised at how many of the steps you were already doing without realizing it. This case reinforces why supporting practice is so important. Guided practice is actually a repeat of a skill demonstration.



A Type of Practice - Limited Practice

When the apprentice is ready to work on his or her own, the journeyperson sets up the conditions for limited practice. It is important to clarify expectations for how this will work up front. Since the apprentice will be working alone, both the journeyperson and the apprentice need to be very clear about how it will work. At this stage, the apprentice may be working with sample or scrap materials because the likelihood of mistakes is high. For the same reason, be sure to clarify safety equipment and procedures before starting the practice. The journeyperson will check the apprentice's work at pre-set checkpoints, to be sure progress is being made and ability is improving.

"Let's see how you're making out with that."

"Try to do it more like this."

The journeyperson observes the apprentice's level of skill and discusses readiness to apply the skill as part of a workplace job.



Printer Case Example



Take the time now to watch the video clip of the Printer's explanation of how she sets up for practice (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link
http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step4 T03.rm





OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_T03.rm

What Happened? When an apprentice has the basic skill, the journeyperson can then allow them to move from limited practice to independent practice. For independent practice, an apprentice must be ready to work on their own.



A Type of Practice - Independent Practice

When the apprentice is skilled enough to work on his or her own with actual job materials and tools, the journeyperson sets up the conditions for independent practice. The journeyperson explains related workplace safety equipment and procedures (that may vary from the limited practice conditions). The apprentice will work alone on a job task or assignment, applying newly developed skill. When the job or product is completed, the journeyperson will inspect the quality of the finished work.



watch

Storekeeper Case Example



Part 1: The Practice Opportunity

This clip shows the storekeeper encouraging practice (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step4 S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_S01.rm

Part 2: The Storekeeper's Views on Practice

The second clip allows the Storekeeper to explain how she encourages practice (duration: 10 seconds).

VIEW the video clip ONLINE by clicking on this link



http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step4_S02.rm



OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_S02.rm

What Happened? Independent practice is for people who are ready to work on their own. Again, an important part of this type of practice is having the mentor set up the conditions for the practice. As an apprentice progresses through the types of practice they gain more skill and gradually take on more responsibility.

• Think about a time when you were being left to do a task for the very first time independently. How did that make you feel?



Recycling

All along in the process of skill practice, the journeyperson will observe the apprentice and check the quality of work in order to make decisions about the next stage of progress. Based on how the apprentice is doing, it may be necessary to repeat a stage of the coaching plan. We call this repetition recycling because you are able to re-use the experiences of the person learning the skill when you go back to redo a particular step.

When a journeyperson observes that an apprentice is off track or missing something in the application of the skill, it may be useful to repeat an earlier coaching step. The apprentice may need more guided practice, for example, in order to get a certain part of the skill. Or, it might be necessary to simply conduct the demonstration again and recycle the learning opportunity.

It is not just the journeyperson who identifies the need for going back and recycling - the apprentice shares this responsibility. The apprentice may also identify the need to recycle a step in the lesson. Often apprentices are the most aware of what they need in order to improve their own performance.

The need to recycle is a natural part of any learning process. It does not mean a failure for either the journeyperson or the apprentice. Very often, both may think that a necessary point or ability has been fully covered, only to discover later that something was missed. This is a moment where the learning partnership must be evident. Don't try to decide if it was someone's fault. The trick, for both, is to discover the need to recycle as early as possible in the lesson. Both the journeyperson and the apprentice need support and encouragement when the need to recycle is identified.

"I see the problem. Let's take another look at how this is done."

Recycling is repeating the steps that are needed. Don't be afraid to go back, depending on what the person needs.





Whenever you decide to recycle any step in the lesson, it is useful to briefly review the learning objective and how the learning fits. This will help to focus both the journeyperson and the apprentice on the key outcomes of the training.



Storekeeper Case Example



Take the time now to watch the video clip pertaining to the Storekeeper and something that she did wrong (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step4_S03.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step4_S03.rm

What Happened? The reflection of the Storekeeper shows how no one is perfect. Sometimes as a trainer we take things for granted or can even forget and leave things out of our own demonstration. Don't be afraid to recycle the learning and go back to repeat things.

Think back to a situation where you were showing someone else how to do something and left out a step. How did you find out that the step had been missed - what did you do to make sure that the information was provided?



Setting Up Practice Conditions

When you are trying to determine how to proceed with setting up practice opportunities, you once again need to use your problem solving skills. It is important to consider all of the related information. Depending on the skill being practiced, there may be limited choices in how to proceed.

Just as you went through a series of questions to help define the context of the demonstration, it is also important to be thinking about the context of the practice. Think about a skill in your workplace. Think about how opportunities



to practice that skill could be created. As you get started, it can be helpful to use some guiding questions to set out the conditions of practice:



Where can the skill be practiced?
When is it best to practice?
What tools or equipment are required?
What materials are available for practice? Any limits?
What safety procedures and risks are involved?
What are some things to watch out for when practicing this skill'
Will the practice be supervised - why or why not?

Before you know it you will find yourself automatically asking yourself these questions and setting up the practice conditions in your mind.

How do you think that answering these questions in advance will affect the practice opportunity?

After the practice opportunity, be mindful of how things went - always be thinking about how it might have worked better, or how you might want to approach it next time.



Key Words Review

Practice Conditions	The plan or the set-up for the practice sessions
Guided Practice	Skill practice where the mentor provides step-by-step directions
Limited Practice	Skill practice where the person works on his or her own, and the mentor checks the work at pre-set stages or times
Independent Practice	Skill practice where the person is left alone to complete a job task or assignment and the mentor checks the finished job or product
Recycling	Reviewing or re-doing an earlier step or set of steps in the lesson in order to strengthen skill development





Think About Different Perspectives



reflect

Think about these different points of view. How might you respond?

One Apprentice's Point of View:

"The journeyperson I work with seems to be just using me as a gopher. It seems like I'll never get to do any of the stuff I should be learning to do..."

One Mentor's Point of View:

"You do have to pay your dues before you get the glory jobs. You need to start at the bottom and work your way up, just like I did..."

One Employer's Point of View:

"These apprentices keep making mistakes. Each one of these mistakes is costing the business money..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points.
Complete the questions, and then check your responses at the end.

- 1. What type of practice is it when the apprentice is skilled enough to work on his or her own with actual job materials and tools?
 - a. guided practice
 - b. limited practice
 - c. independent practice
- 2. What type of practice is it when the apprentice is ready to start working alone but with practice materials?
 - a. guided practice
 - b. limited practice
 - c. independent practice
- 3. What type of practice is it when the journeyperson stays with the apprentice and provides step-by-step guidance to develop their basic ability to perform the skill?
 - a. guided practice
 - b. limited practice
 - c. independent practice
- 4. What are examples of when you will use the different types of practice in your trade?



Application Assignment

Complete the Step 4 Application in your Handbook.

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or apprentice?

Knowledge:

	Be aware of the value of practice: Practicing is an important part of learning a new skill. Always be on the lookout for opportunities to practice - be ready to take advantage of them.
	Plan ahead: It has been said before and it will be said again, planning pays off. Think through when might be an appropriate time given other work timelines, obligations, and tasks.
	Keep Track (Somehow): Find a system that works for you, and use it. Some people's tracking systems are in their head but most of us need other tools to help us keep track of our learning.
Attitu	ide:
	Help others to problem solve: If someone asks question on things that they have been shown before, help them to learn to think it through for themselves.
Beha	viour:
	Make choices to ensure practice opportunities: Try to coordinate your lunch and/or your break to ensure there is needed practice time.
	Reduce, Re-use, Recycle: The motto of "reduce, reuse, recycle" can be applicable to the environment but it is also applicable to learning. Reduce waste - that goes without saying, get rid of what you do not need. Re-use - if you find something that works, re-use it yourself
	again, again and again. Recycle works too - pass on your ideas that work to others to try. They may make changes to what you have done, but the essence of the idea is being passed along.

Learning never ends - keep track of what works best for you...





Self Check Answers



- 1. Independent Practice is when the person is skilled enough to work on his or her own with actual job materials and tools. Participants will have trade specific examples.
- 2. Guided practice is when you stay with the person and provide step-by-step assistance in developing their basic ability to perform the skill. Once again, each participant will have individual trade examples.
- 3. Limited Practice is when the person is ready to work on his or her own, but only under defined conditions. Participants will have individual trade examples.
- 4. Each course participant will have their own trade specific examples knowing when to use the different types of practice and what the advantages and disadvantages are of each is important and will help you in deciding when to use which type of practice.



Learning Notes





STEP 5: Giving Feedback



Introduction

You are now aware of the responsibilities of workplace mentoring, the six step approach to teaching skills, the importance of identifying the point of the lesson, and how to demonstrate a skill as well as provide practice opportunities. This part of the course is all about giving feedback. It is important to know how to describe a person's behavior to correct mistakes and reward accomplishments.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of feedback as a part of teaching and learning skills	Reflect on your experiences relating to feedback (3 minutes) Consider the key word definitions (2 minutes) Read information about "The Value of Feedback" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Define and provide examples of different types of feedback	Read information about "Types of Feedback" (5 minutes) Watch and think about "Cooper Case Example" (2 minutes) Complete "Feedback Activity" (10 minutes)
Identify techniques for giving effective feedback	Read information about "Effective Feedback" (5 minutes) Watch and think about "Printer Case Example" (2 minutes) Read information about "Feedback Techniques" (5 minutes) Complete "Feedback Examples Activity" (10 minutes) Watch and think about "Cooper Case Example" (2 minutes)
Distinguish strategies for giving feedback in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Your Experiences Relating to this Step



reflect

Try to think about a time when you were receiving feedback and it went well, and when it did not go well. Think about when you provided feedback to someone and it went well, and did not go well. What were the differences?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Feedback:
- Supportive Feedback:
- Corrective Feedback:
- Direct Feedback:
- Immediate Feedback:



The Value of Feedback

Communication is a big part of teaching skills to others. What is said and what is not said are both important parts of the message. *Feedback* is communication to a person about how well (or how poorly) they are doing a particular skill in a lesson or in their work. Feedback relates to all aspects of the workplace, but it plays a vital part of learning skills.

When a journeyperson is providing workplace instruction, communication with the apprentice is very important. Feedback is communication to help someone to do a good job. The purpose of feedback is to help a person improve or maintain performance of a task.

The journeyperson is the skill expert and needs to communicate the standards required for the work. The apprentice needs to know how he or she is performing in relation to those standards. Good feedback saves time and frustration for both the journeyperson and the apprentice because the learning process will be quicker and clearer.





Storekeeper Case Example







Part 1: The Storekeeper Provides Feedback

The first part shows the Storekeeper providing feedback to her apprentices (duration: 50 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step5_S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_S01.rm

Part 2: Another Feedback Situation

Now that you have thought about the first part of the case example, take a look at another situation relating to feedback that the Storekeeper encounters (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step5_S02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_S02.rm

What Happened? When teaching skills in the workplace, there are different types of feedback. This includes supportive feedback and corrective feedback. Good feedback saves time and frustration for everyone. It means the learning process will be quicker and clearer. Feedback reinforces and supports the learning - it helps people to focus on what they are doing correctly.



Types of Feedback

Feedback can be positive or negative, depending on the performance of a person in a particular task or situation. However, both types of feedback are valuable in the learning process. Generally we receive positive feedback for a skill well done and negative feedback for a skill poorly done. Positive feedback



is called *supportive feedback*. It reinforces or supports the person who is doing well with a particular skill.



When you "catch someone doing something right" you can let them know what they are doing and how well they are doing it. This is supportive feedback. It encourages people to do a good job and/or the right thing.

Supportive feedback is the most important part of effective workplace coaching. It is a strong motivator for people. It helps them focus on the best way of doing things and it gives them credit for skills they are mastering and progress they are making.

On the other hand, *corrective feedback* is used to show a person what he or she is doing wrong and how to change it. Because most people will make some mistakes along the way, corrective feedback is a necessary part of good workplace coaching. An important thing to remember is to encourage the people while giving them corrective feedback.

Giving corrective feedback can make a person uncomfortable, but it should not be a hurtful situation. Good workplace mentors point out the behavior and its bad results, and immediately explain or demonstrate a better way of doing things. This keeps the period of discomfort as short as possible and turns a mistake into a positive learning situation. You show that you want to be supporting good work and getting the job done right. It helps a person to realize how he or she could have done better.

Although both types of feedback are valuable, supportive feedback is more effective for learning.



watch

Cooper Case Example



Take the time now to watch the video clips pertaining to the Cooper Case that illustrate the different types of feedback.

Part 1: The Cooper Gives Supportive Feedback In this first clip, the Cooper gives some feedback (duration: 20 seconds).

VIEW the video clip ONLINE by clicking on this link
http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step5 C01.rm





OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_C01.rm

Part 2: The Cooper Discusses Feedback

In the next clip, the Cooper reflects on the importance of feedback (duration: 20 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step5_C02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_C02.rm

Part 3: The Cooper Gives Corrective Feedback

This video clips shows the Cooper in a situation where he needs to provide corrective feedback (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step5_C04.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_C04.rm

What Happened? In the first example we saw the Cooper give supportive feedback. Supportive feedback is an important determinant of the success of the learning experience. In the second example we saw the Cooper intervene with his apprentice based on the behaviour he was observing. Corrective feedback points out what the person is doing wrong and makes suggestions for how to correct it. It is an important part of the process too.



Feedback Activity

Supportive Feedback: Think about a recent work situation where you could have given a co-worker some supportive feedback, but didn't. Imagine that you can re-play the work situation and change what you did. What words can you imagine saying to give supportive feedback to that person?

Corrective Feedback: Now put yourself into a situation where you could have given a co-worker some corrective feedback, but didn't. Re-play the situation and think of what you would say to give corrective feedback.





Effective Feedback



Giving feedback well is an important communication skill for everyone.

Effective feedback:

- Describes the behavior or action that you observed
- Is non-judgmental
- Is direct, given directly to the person
- Is immediate, as soon as possible after the action
- Encourages the person to "picture" his or her behavior
- Sets out the next step for the person

How to Give Effective Feedback

- 1. **Describe:** Describe behavior that you observed. Be specific and let the person know exactly what you saw. Avoid using unclear language like "sort of" or "most of the time." Don't guess about motives or make judgments about what the behavior means about the I person. Never relate performance to gender, cultural background or physical (dis)abilities. Be a mirror for the person to see his or her own actions.
- **2. Be Direct:** Give feedback *directly* to the person. Letting someone else tell him/her what you saw will water down the value of the feedback. Giving feedback may feel uncomfortable for both the person giving and receiving the feedback, but it is the quickest way to effectively correct a mistake.
- **3. Do it right away:** Give feedback as soon as possible after the action. *Immediate feedback* has a much greater effect and is usually better received, because it is more meaningful at the time. It is important to be sure the person is in the right frame of mind to really hear and learn from the feedback. To really get through, you may have to choose a moment when the person is relaxed and others are not around.

Give the person a chance to picture his or her behavior. Once you have described the actions, let the person remember and picture for himself/herself what he or she was doing. This focuses the person on the specifics of what you want to talk about.

It is usually easier to hear corrective feedback if it is given together with some supportive feedback. Avoid shaming or blaming as these approaches will damage a person's confidence and his or her ability to learn. The person will find it easier to accept the feedback if the message is not all bad.

"You're doing a good job of this, but that one is not as good."





Printer Case Example







Part 1: The Printer Gives Feedback

Here, the Printer makes a couple of attempts at providing feedback to her apprentice (duration: 80 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step5 T01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor Step5 T01.rm

What Happened? In this situation the Printer Journeyperson made some poor decisions about how she provided feedback to her apprentice. What mistakes did she make? What results did those mistakes have? What steps could she have taken to improve the situation?

Part 2: The Printer Reflects on Her Actions

Now take a look at the video clip of the Printer reflecting on what she did wrong and what she learned from the process (duration: 10 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step5_T02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor Step5 T02.rm

What Happened? Listening to what the Printer Journeyperson had to say about her own performance reminds us that no one is perfect in what we dowe are all continually learning!



Feedback Techniques

Feedback is an art – there are a number of things you can do to improve how you give feedback. Here are some basic feedback techniques:





- 1. Clearly describe your observations what did you see? Be a mirror so the person can picture what you saw
- 2. Withhold judgment you do not know the person's motivations.
- 3. Provide direct feedback talk to the person yourself
- 4. Provide immediate feedback do not wait until break time or the end of the day - feedback at the time it is relevant is most meaningful - you may want to do this at a time when there is some privacy and there are not others around
- 5. Help the person to picture their action they need to be able to picture exactly what they did
- 6. Give the person the next step in the process talking about a mistake is no good unless they get a suggestion of what to do the next time

This can help turn a mistake into a positive learning situation. Corrective feedback is easier to take if it comes with some supportive feedback.

An important note: Whenever you communicate it is important to consider: The message - Why and how are you communicating? The situation - To whom and in what circumstances are you communicating? The risk - How serious are the consequences if communication fails? (Source: HRSDC).



Feedback Examples Activity

Think about a time you have provided feedback. Consider the questions below (based on the feedback techniques).

Did I describe the person's behavior clearly, as I observed it?
Did I keep judgment out of my feedback?
Would my feedback have been direct, face-to-face with the person?
Would I have said something to the person immediately or waited for a
better time?
Did I get the person to picture his or her behavior – see what he or she
was doing?
Did I set out the next steps for the person?











Cooper Case Example

In this next case example, you will see the Cooper discussing feedback with his own mentor, Mr. Sealy (duration: 20 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step5 C03.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step5_C03.rm

What Happened? Everyone is continually learning - here the Journeyperson learned about a different approach for dealing with his apprentice. Mentors not only communicate with apprentices, they communicate with other co-workers (including other journeypersons) as well. Here, Joseph got some feedback from his own mentor, Mr. Sealy. No one person has all the right answers - every situation is different and it is important to be open to learning from each other. Based on the feedback from his mentor, Joseph could then take action on what he learned. This will help him, the apprentice, and the overall productivity of the business.



Key Words Review

Feedback	Communication that is intended to maintain or improve skill performance
Supportive Feedback	Feedback that describes behavior, points out a good result, and encourages good work
Corrective Feedback	Feedback that describes behavior, points out a bad result, and suggests a change for improved results



Direct Feedback	Feedback that a person hears face-to-face
Immediate Feedback	Feedback that a person hears as soon as possible after their actions





Think About Different Perspectives

Think about these different points of view. How might you respond?

One Apprentice's Point of View:

"I keep asking questions of the person I'm working with, but I am only getting one word yes or no answers..."

One Mentor's Point of View:

"This apprentice keeps asking me questions that I do not have the answer to. It scares me a bit..."

One Employer's Point of View:

"It seems like the employees waste a lot of time talking to each other..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses at the end.

Indicate the type of feedback for each of the following statements.

- 1. "I saw what you were doing earlier and I think you did a good job."
 - a. Supportive feedback
 - b. Corrective feedback
- 2. "This corner still looks rough."
 - a. Supportive feedback
 - b. Corrective feedback
- 3. "I really like how well you did that last job for me."
 - a. Supportive feedback
 - b. Corrective feedback
- 4. "I saw what you were doing on the bench just now, and I think you're missing an important step."
 - a. Supportive feedback
 - b. Corrective feedback
- 5. "I noticed how you handled that situation and I can see how much you've been learning."
 - a. Supportive feedback
 - b. Corrective feedback
- 6. Effective feedback describes the behavior or action that you observed.
 - a. True
 - b. False
- 7. Effective feedback must provide a judgment.
 - a. True
 - b. False



Application Assignment

Complete the Step 5 Application in your Course Handbook.

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or an apprentice?

Know	Knowledge:		
	Be aware of what you want to communicate - your message: When you communicate it is important that you understand what you are trying to say. Be clear yourself about what you are trying to get across. Think about what might be the best way to say it. Sometimes practicing saying the same thing different ways can give you different options for getting the message across.		
	Be aware of where you are trying to communicate - the setting: When you communicate be sure to think about the situation in which you will be communicating - are there things that you can do to select a place/location where the communication can happen best? Think about things like the level of noise and distraction. Sometimes there are limited choices for where communication can happen, but do your best to make the environment work for you, not the other way around.		
	Be aware of communication risks: When you communicate also be aware of the potential risks involved in what you are trying to communicate. What could happen is the communication goes badly? Think about how you can minimize the risk(s) involved in the communication. What are some actions you can take to help ensure that the message is received? What are some actions you can take to help ensure that the message is positively received? There are lots of things you can do to help your workplace communications go better.		
Attitu	ıde:		
	Focus your attention: Pay attention to the people with whom you are communicating.		
	Be patient in your communications: Wait for people to finish what they are saying - try not to interrupt.		
Beha	viour:		
	Listen, listen: Communication is a two-way street!		
	Provide specific feedback: When you provide specific feedback you are giving the person the details they need to be able to continue what is working or what needs to change or improve. Remember to focus on the behaviour that needs to change, not to make it personal.		
	Be Timely: When it comes to feedback - The sooner, the better. Feedback will make more sense to the person if it comes at the time.		

Learning never ends - keep track of what works best for you...





Self Check Answers



- 1. "I saw what you were doing earlier and I think you did a good job." This is supportive feedback.
- 2. "This corner still looks rough." This is corrective feedback.
- 3. "I really like how well you did that last job for me." This is supportive feedback.
- 4. "I saw what you were doing on the bench just now, and I think you're missing an important step." This is corrective feedback.
- 5. "I noticed how you handled that situation and I can see how much you've been learning." This is supportive feedback.
- 6. Effective feedback describes the behavior or action that you observed. This is TRUE.
- 7. Effective feedback must provide a judgment. This is false effective feedback is non-judgmental.



Learning Notes





STEP 6: Assess Learning



Introduction

You are now aware of the responsibilities of workplace mentoring, the six step approach to teaching skills, the importance of identifying the point of the lesson, how to demonstrate a skill, providing practice opportunities, and giving feedback. This part of the course is all about assessing learning to determine skill levels and progress, and to plan next steps.



Objectives: Your Learning Plan

In order to	Complete the following learning activities
Recognize the importance of assessment as a part of teaching and learning skills	Reflect on your experiences relating to assessment (3 minutes) Consider the key word definitions (2 minutes) Read information about "The Value of Assessing" (5 minutes)
Describe a skill assessment with examples	Read information about "Skill Assessments" (5 minutes) Watch and think about "Storekeeper Case Example" (2 minutes)
Explain a progress assessment with examples	Read information about "Progress Assessments" (5 minutes) Watch and think about "Cooper Case Example" (2 minutes)
Identify methods of assessing progress with examples	Read about "Methods for Assessing Progress" (5 minutes) Watch and think about "Mentors' Perspectives" (2 minutes) Read information about "Planning Next Steps" (5 minutes) Complete "Workplace Standards Activity" (10 minutes)
Distinguish assessment strategies in the workplace	Review key word definitions (3 minutes) Complete "Reflect on different perspectives" activity (5 minutes) Review "Helpful Tips for the Workplace" (5 minutes) Consider and select tips for the workplace (5 minutes)



Progress Check: After Finishing Learning Activities

- ☐ Complete assessment self check and review your responses (10 minutes)
- ☐ Complete application assignment in Course Handbook (15 minutes)





Your Experiences Relating to this Step



reflect

Try to think about when you were assessed by someone else. Try to think about when you were asked to assess someone's progress. What worked well about each assessment experience? What did not work well about each?



Key Words Introduction

Think about what the key words mean. Watch for how they are used.

- Assessing:
- Skill Assessment:
- Standard:
- Progress Assessment:



The Value of Assessing

Apprentices need to know how they are doing, both with the skills they are learning, and with their overall progress. Assessments meet that need. Skill assessments focus on a focus is on a single, specific skill. Progress assessments focus on the apprentice's overall progress toward their learning goals. Both skill assessments and progress assessments are based on information gathered by the journeypersons and/or provided by the apprentices.

Whether assessing skill or progress, remember not to relate the person's performance to his or her gender or cultural background. Focus on the actions you have observed. Everyone shares the responsibility for creating a positive and respectful working and learning environment.



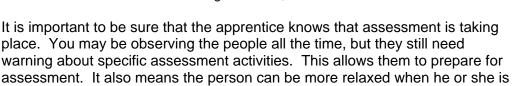
Methods for Assessing Progress

There are several different methods that can be used to gather information to make an assessment. These can include (but are not limited to)

- Observation Watching the person's performance
- Discussion Asking the person questions



- Challenge Setting up a challenge or demonstration for the person
- Product Checking the person's finished work
- External Assessor Having another expert assess the person
- Self Assessment Assessing own work, then discuss



You can also ask the person about his or her reaction to being assessed. Work out an approach to assessment that doesn't intimidate.



Skill Assessments

not being assessed.

When the assessment focus is on a single skill, it's called a *skill assessment*. The apprenticeship process involves regular assessment and documentation of skills and learning. This is formally tracked in the apprenticeship Record of Occupational Progress (logbook). As journeypersons are teaching new skills, they are continually assessing how the apprentices are doing. The journeyperson regularly observes and *assesses* the abilities of the apprentice to perform a particular skill. This is the basis of giving apprentices feedback, communicating what you see them doing, and planning next steps.

During the steps of a workplace lesson, the journeyperson does several skill assessments, comparing the person's skill to a *standard*. The purpose of the skill assessment is to give feedback to the person and, possibly, to adjust the training plan for that lesson or skill.

A guide for assessing skills on a day-to-day basis...

Skill Assessment	What is the specific skill that I am assessing?
Observe	What did I see as I watched the apprentice perform the skill?
Discuss	Did I ask the apprentice questions about completing the skill?
Challenge	How could I set up a challenge/demonstration for the skill?
Product	What is the quality/quantity of the finished work for the skill?
Assessor	Could I have another expert assess performance for the skill?





Self Assessment	Have I encouraged the apprentice to assess his/her own performance on the skill?
Follow Up	Did I discuss the skill assessment with the apprentice? Did I identify areas of strength and strategies for improvement?
	Did I involve the apprentice in the skill assessment?
Involvement	



Assessments are being done each time the mentor compares the apprentice's performance level to a standard. The regular, day-to-day skill assessments being done are often a good launching pad to discuss the formal performance on skills in the Record of Occupational Progress (logbook).



Storekeeper Case Example



Take the time now to watch the video clips pertaining to the Storekeeper and how she assesses her apprentices (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step6_S01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_S01.rm

What Happened? The coach is continually making skill assessments. This is the case with the Storekeeper here, but it is also true with every skilled trade.



Progress Assessments

It is important for the journeyperson working with an apprentice to assess overall progress (more than skill by skill) being made by the person. This is called a *progress assessment*. The purpose of the progress assessment is to help in adjusting the overall learning plan. The learning plan includes the way that lessons are linked, ordered, and paced for the individual. The learning



plan may have to change, at any point, as new information is gained about the person based on his or her progress and performance. The learning plan needs to fit the person's skill level, learning preferences, and natural abilities. Progress assessments focus on overall progress being made. It is a great time to review the apprentice's Record of Occupational Progress (logbook).



A guide for assessing overall progress...

Progress Assessment	How long has it been since I last sat down with the apprentice and reviewed overall progress?			
Observe	What have I been seeing with the apprentice's overall progress?			
Discuss Have I been asking the apprentice questions about their progress?				
Challenge	How could I set up a challenge/demonstration relating to the apprentice's overall progress?			
Product What is the overall quality/quantity of the apprentice's finished work?				
Assessor Could I have another expert assess the apprentice's overall performance?				
Self Assessment	Have I encouraged the apprentice to assess his/her own overall progress?			
Did I discuss the progress assessment with the apprentice? Did identify areas of strength and strategies for improvement? Did look at the apprentice's logbook?				
Involvement	Did I involve the apprentice in the progress assessment?			

It is always important to keep the overall progress within the apprenticeship program in mind. It is helpful to provide regular, progress assessments with apprentices to go over overall progress being made to help in adjusting the overall learning. Providing feedback concerning overall development helps the apprentice, and the journeyperson in deciding whether to move ahead or to recycle certain steps. Once again, the Record of Occupational Progress (logbook) is an important tool in the assessment process. The logbook is an important reference point when discussing overall progress with an apprentice.





Cooper Case Example







Part 1: How is the Apprentice Doing

The first clip shows the cooper in discussions with another journeyperson about his apprentice's progress (duration: 60 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step6 C01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_C01.rm

What Happened? The progress assessment involves looking at more than just individual skills. Instead, you are looking at the overall assessment of the progress. Doing a progress assessment helps in adjusting the overall learning plan. Depending on the results you may need to alter the pace, ordering, or linking of the lessons. Your approach should depend on a whole lot of things.

Part 2: Skill Assessment

Now take a look at a video of how the Cooper Mentor implements a skill assessment for his apprentice (duration: 40 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step6_C02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_C02.rm

Part 3: Skill Assessment Feedback

Now take a look at the feedback that Matthew receives from Mr. Sealy about his performance on the assessment (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link
http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor_Step6_C03.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_C03.rm



What Happened? Now that you have seen some different cases illustrating the different ways of assessing a skill, how do you decide which one to use? What would you consider?





Case Example: Mentors' Perspectives







Part 1: Perspectives on Assessment

Watch this collage of clips to see what the journeyperson mentors have to say about their perspectives on assessment (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step6 M01.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_M01.rm

What Does This Mean? Did anything any of the mentors had to say change your mind about what assessment approach you favor?

Part 2: Perspectives on Standards

Take the time now to watch and listen to what the case journeyperson mentors have to say about what standards they use in assessment (duration: 30 seconds).

VIEW the video clip ONLINE by clicking on this link http://nsccreal.nscc.ca:8080/ramgen/Apprenticeship/Mentoring/Videos/Mentor Step6 M02.rm

OR view the video from your course CD-ROM (Be sure to insert CD-ROM first) OPEN this file: Mentor_Step6_M02.rm

What Does This Mean? There are industry standard and personal standards. It is important that the person knows if their work meets the standards. The journeyperson helps the apprentice achieve the standard.





Workplace Standards Activity



In your job or workplace, what are the standards for skill performance that a journeyperson must know and understand?

What are the sources of these standards?

National Occupational Analyses document(s)
Record of Occupational Progress (Logbook)
Workplace policies?
Operations manuals?
Safety requirements?
Building codes?
Job descriptions?
Other? (please specify)

How can a person get access to these standards sources?

How can you find out more about the standards in your trade?



Planning Next Steps

An assessment is not completed until you give feedback on performance. The person needs to know where he or she stands as soon as possible. Remember the feedback techniques from the previous step.

Skill Assessment

The first result of a skill assessment is feedback to the person about his or her skill performance. People also need to know what they need to do in order to improve their performance.

Progress Assessment

As a result of an assessment of the overall progress, you may decide to change or adjust the learning plan by:

- Changing the pace of the lessons
- Changing the order of the lessons
- Re-focusing the plan to fit the person's needs

You may want to involve the person in discussing the options for planning next steps or changes. Feedback from the apprentice is very important input to the journeyperson. It assists greatly in making plans for continued learning.





Key Words Review



Assessing	Observing a person's ability to perform a particular skill and comparing their observed ability to a standard
Skill Assessment	An assessment focused on a particular skill, task or lesson
Standard	A measure of the required or expected level of skill or ability – may be written down and defined or may be set and described by the supervisor in the workplace
Progress Assessment	An assessment focused on overall development or abilities



Think About Different Perspectives

Think about these different points of view. How might you respond?

One Apprentice's Point of View:

"I get so nervous when it comes time to show someone else what I can do. I can do something perfectly, if no one is watching, but as soon as someone is watching, everything seems to change..."

One Mentor's Point of View:

"Every time the apprentice asks me for help, it seems like I end up taking over and doing all of the work..."

One Employer's Point of View:

"There are so many stupid forms that need to be filled out - it seems to waste a whole lot of time that could be used more productively..."

What are some similar situations OR differing points of view that you have encountered in your experiences in the workplace? Discuss your experiences - we all learn from each other!





Assessment Self Check



The self check presents questions as a reminder of some key points. Complete the questions, and then check your responses at the end.

- 1. A skill assessment focuses on a person's overall development or abilities.
 - a. True
 - b. False
- 2. A progress assessment is when you check to see a person's ability to perform a certain task to a certain standard.
 - a. True
 - b. False

3.	Explain the value of assessing progress
4.	List four different methods of assessing progress.



Application Assignment

Complete the Step 6 Application in your Course Handbook.

Application Assignments can be completed in written format and/or contributed in a group discussion and/or compiled in another way that makes sense.





Helpful Tips for the Workplace



What are some tips for getting the most out of a mentor and/or apprentice?

viiat	vital are some lips for getting the most out of a mentor and/or apprentice:		
Knov	wledge:		
	Be aware of the importance of assessment: People need to know where they stand as soon as possible. Assessments are exactly how you make that happen. Always be sure to provide assessment!		
Attit	ude:		
	Take learning seriously: The apprenticeship process does have the goal of developing skilled journeypersons. It is important to keep progress within the overall program always on the radar.		
	Be flexible about finding ways to connect: Look for opportunities to connect and learn from people around you. Learning can happen any time - lunch time, break time, stopping for a moment by the water cooler, try not to miss a chance to learn from someone around you. You need to find and use those small pockets of time. Take advantage of the moments that you get. Learning does not only happen at certain times in certain places.		
	Share the responsibility: Apprenticeship training by its very nature is a partnership. The apprentice, the journeyperson and the employer all need to share the responsibility for the learning, the communication, the work that needs to be done, the skill demonstrations and the assessments. Workplace learning is a shared responsibility.		
Beha	aviour:		
	Assess regularly: Assessment should be an ongoing part of workplace learning. Use different types of assessments to serve different purposes.		

Learning never ends - keep track of what works best for you...

you know.

apprenticeship program.

□ **Relax:** Everyone gets nervous sometimes. During an assessment just do things as you have always done them, be yourself and trust in what

■ **Meet and Talk:** It is important that the apprentice and journeyperson make an effort to meet and discuss the overall progress in the





Self Check Answers



- 1 This is FALSE A PROGRESS assessment focuses on a person's overall development or abilities.
- 2 This is FALSE A SKILL assessment is when you check to see a person's ability to perform a certain task to a certain standard.
- 3 Assessing progress is very important people need to know how they are doing and where they need improvement to get better!
- 4 There are about as many different ways to assess progress as there are things to assess progress on! Think about what methods of assessment are meaningful and appropriate for the particular skill and situation.
 - Observe Watch the apprentice's performance
 - Discuss Ask the apprentice questions
 - Challenge Set up a challenge or demonstration
 - Product Check the apprentice's finished work
 - External Assessor Another expert assesses apprentice
 - Self Assessment Apprentice assesses own work



Learning Notes





FINISHING UP: Application, Reflection, and Action



Introduction

This part of the course is all about application and reflection. Application is all about actually putting something to use. Reflection is when you give careful thought - especially the process of reconsidering previous actions, or decisions. The focus is on consolidating - taking stock of what people have learned and how they will use what they have learned. As you will see, the unit is also about action, for although this is the last unit of the course, the learning does not stop here. The learning is only just beginning.



Objectives: Your Learning Plan

In order to	Complete the following learning activities		
Demonstrate the six- step coaching plan	☐ Complete "Mentoring Application" (60 minutes)		
Recognize the importance of different types of skills in the workplace	Read information about "The Different Types of Skills" (5 minutes) Complete "Other Workplace Skills Activity" (10 minutes)		
Reflect on learning and teaching skills in the workplace	☐ Take the time to reflect on what you learned (10 minutes)		
Evaluate strategies to assist with learning and teaching skills in the workplace	Review "Workplace Best Practices" (5 minutes) Consider and select tips for the workplace (5 minutes) Complete "Application Assignment" (20 minutes)		
Identify opportunities for continuing trade involvement	Read information about "Journeywork" (5 minutes) Complete "Journeywork - Future Plans Activity" (10 minutes)		



Progress Check: After Finishing Learning Activities

☐ Submit Handbook for feedback and assessment (15 minutes)





Mentoring Application - Outside Your Trade



Application is all about how you will use something - how you will apply it into your everyday practice. Now is the time for action! What better way to truly understand the steps for teaching someone a new skill than by doing it yourself, by having a "hands on" mentoring experience? Let's start with a mentoring experience teaching someone a skill totally unrelated to your trade: You may want to start with something simple like building a paper airplane. If there is something else you would like to try, please feel free to do so...

Planning the Coaching Steps for Building a Paper Airplane

First, think about how the process of teaching someone else to make a paper airplane uses the six different coaching steps.

Go through the process outlined in your Course Handbook.

- ° First, plan your lesson.
- Next, conduct your lesson and try it out.
- After trying it out, assess performance (use form included in handbook).
- After completing the process, review the information below for how the coaching steps relate to the activity of building a paper airplane.

The Coaching Steps for Building a Paper Airplane



Step 1 - Identify the point of the lesson:

People need to be clear about the purpose of any learning activity you set up for them. The point of this lesson is to have participants build a paper airplane capable of flight.



Step 2 - Link the lesson:

People need to get a sense for the bigger picture. Making a paper airplane can be linked to people's own experiences; it can be linked to flight in nature, aerodynamics, history of flight, etc.



Step 3 - Demonstrate the skill:

People need to see how the skill is performed. A paper airplane can be created many different ways, participants will see a basic method that highlights all the steps in sequence.



Step 4 - Provide practice:

People need a chance to develop the skill for themselves. Participants will be provided with the materials to practice making their own paper airplane.





Step 5 - Give feedback:



People need encouragement to continue their learning. Feedback will be provided so participants can hear how they are doing and where improvements might be needed.

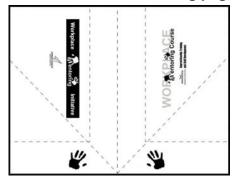


Step 6 - Assess Progress:

The skill assessment involved in building a paper airplane is: Does it fly? After a test flight to assess the product, participants can discuss future steps for meeting their goals.

As a sample, included below are the steps for building a paper airplane. A paper airplane "template" has been included on the following page.

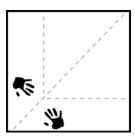
First, you place the paper with the fold lines facing you.



Fold the paper in half along the center dotted line so that the fold lines are facing IN.



Fold the two corners out along the diagonal dotted lines so you can see the handprints.



Then, bend down the airplane "wings" along the fold line. Time for a test flight!



After the demonstration, remember to provide practice, give feedback and do the assessment!

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entoring Course











Mentoring Application In Your Trade

Once you are comfortable going through all of the coaching steps, your task now is to go through the process of teaching a skilll from your trade to someone else. First, think about each of the steps and how you would apply the steps to the skill you have selected.

- What is the point of your lesson?
- How will you link the lesson?
- What are your considerations for demonstrating the skill?
- What are your considerations for providing practice?
- How will you provide feedback?
- How will you assess skill level and progress?

After planning out your process, go through all of the coaching steps with someone else. After using the coaching steps to teach someone else a skill you need to then sit down and evaluate yourself - how did you do at integrating all of the coaching steps? Then ask the "apprentice" to whom you taught the skill to provide you with the same feedback. You can both use the "MENTORING FEEDBACK: How Did It Go?" form included in your Course Handbook. Your completed form and your "apprentice's" completed form should be submitted to your facilitator.



The Different Types of Skills Needed in the Workplace

In the very first part of this course we talked about essential skills - the skills that made other learning stick. These are important foundation skills for being able to learn your trade skills.

Your trade skills are the reason your employer has hired you. It is assumed that journeypersons will be able to perform trade skills to the established trade standards. However, there are other important skills that are important to employers - these are the skills that make for the most valuable employees.

The Conference Board of Canada consulted across many industries in creating a profile of "employability skills" - the skills that employers say are needed in the workplace! The employability skills highlight communication, teamwork, problem solving and attitude in the workplace. The skills expertise you develop as a tradesperson is essential, but so are your other skills.







Other Workplace Skills Activity

This list of skills is from the Conference Board of Canada Employability Skills. Think about how each skill relates to your workplace and whether you are able to consistently demonstrate the skill (Source: Conference Board of Canada).

Can You Communicate?
Can You Manage Information?
Can You Use Numbers?
Can You Think & Solve Problems?
Can You Demonstrate Positive Attitudes & Behaviors?
Are You Responsible?
Are You Adaptable?
Do You Learn Continuously?
Do You Work Safely?
How Are You With Teamwork - Do You Work Well with Others?

After going through the checklist of employability skills, identify the areas you would like to work on improving for yourself. How might you go about working on that?



Workplace Best Practices

In their publication, <u>Making it Work! On-the-Job Training in Apprenticeship</u>, the Canadian Apprenticeship Forum identifies a number of strategies that help to create a more successful on-the-job training experience. Review of this document was a part of the initial part of this course experience. The document highlights best practices for apprenticeship training that focus on strategies for apprentices, journeypersons and employers. Included below is a compilation of the strategies. Review the list now.

- **Trade Awareness:** Know your trade. Know what tools you require for your trade and acquire them.
- Value Lifelong Learning: Lifelong learning means a commitment to seekingout opportunities to learn new things, opportunities to try new experiences,



opportunities to learn new tools and technologies. Show initiative and recognize your employer's need for productivity. Value the training that you conduct and/or in which you participate. Training is an ongoing investment in the future of individual companies but also the future workforce.



- Communication: Communicate regularly with your coworkers, trainer, employer, etc. Seek out feedback, find out where you stand. Provide continuous constructive feedback on how things are going.
- **Personal Responsibility:** You are going to have to be responsible for motivating yourself to succeed. Whether you are an apprentice, a Mentor Journeyperson or an employer, it is up to you to apply yourself to your trade to the best of your ability.
- Personal Integrity: Be Honest. Mean what you say and say what you mean.
 Be a person of your word. Be reliable and conscientious. Don't miss time. Go the extra mile.
- **Be Patient:** Patience is a virtue and something all of us need to work on developing. Whether you are the person doing the training or the person being trained, patience is incredibly important.
- Demonstrate Maturity: It is essential for all apprenticeship stakeholders to be ambassadors of apprenticeship and to demonstrate mature attitudes toward safety, respect and sensitivity to others. Treat people fairly and with the respect they deserve as fellow human beings.
- **Proactive Action:** There is nothing wrong with asking for help. Asking questions is an important way for you to be able to learn. There is a saying, "seek and ye shall find..." If you seek out support for training opportunities, some employers will subsidize your course fees if you successfully complete the course and if you can demonstrate that the course is relevant.
- **Get Involved:** Get involved with a provincial apprenticeship committee (PAC) or trade advisory committee (TAC) for your trade (contact your local industry association or apprenticeship branch). A commitment to training helps maintain the integrity of the trade.
- Value Teamwork: Most things that need to get done in this world require
 people to work together in order to accomplish the task. Involve apprentices
 and journeypersons in all aspects of your business. People are more
 motivated when they feel they are an integral and contributing part of what is
 happening.
- Understand How to Teach a Skill: Whether you are the one teaching the skill or learning the skill, you should know what is involved in teaching a new skill. Don't assume that the other person will know what to do. Try to break tasks down into step-by step processes and take the time to teach and make sure the person has learned. To learn a new skill, first you first have to explain what is to be done, then show how it is done, then let the other person do it.
- Recognize Excellence: Demonstrate your commitment to excellence by letting people know their efforts are appreciated. Provide recognition of



excellence. This can mean doing big things like proudly displaying training certificates or photos of successful projects. It can also mean doing small things like saying "thank you" for a job well done.



- Be Respectful: Remember too that not everyone learns in the same way.
 Some people process information differently than others. If you are not getting through, try another tactic. Understand and accept that sometimes there are different ways of doing the same task.
- Look at Things from a Different Perspective: It is important for the person conducting the skills training to keep in mind the viewpoint, needs, learning style and motivations of the person(s) completing the skills training. It is also important for those completing the training to keep in mind the viewpoint, needs, learning style and motivations of the person conducting the skills training. There is a lot we can learn by looking at things from another person's perspective. (Source: Canadian Apprenticeship Forum)

After reviewing the strategies from the Canadian Apprenticeship Forum, compare their list of strategies with the ones that you compiled throughout the course. How did they compare? Is there anything you would like to add?

Learning never ends - keep track of what works best for you...



Continuous Learning and Journeywork

For many people working in the trades their goal is to reach Journeyperson status. However, attaining Journeyperson status is not the end of the process, it is just the beginning. Continuing learning - continuous learning - lifelong learning is a part of every occupation. It is a part of living! We are all learning new things every single day. We learn things through formal, organized training opportunities but we also learn through our own life and work experiences. The tools and technologies of the workplace will continue to change, and we must change with them. Although reaching Journeyperson status signifies the completion of apprenticeship training, the job of Journeywork is just beginning. Journeypersons have a responsibility to continue to learn.

Journeywork is part of the ongoing work of a journeyperson. There are important responsibilities and opportunities accompanying trade certification. A journeyperson's trade skills were passed down by a journeyperson and it then becomes the journeyperson's responsibility to pass on those trade skills.

Journeypersons have a responsibility to participate in apprenticeship training. Supervising apprentices is how you were trained you have an obligation to pass on that trade learning to the next generation. It is how the trade skills are passed on from one generation to the next.

Journeypersons also have a responsibility to participate in the development of



their trade. You may choose to become involved in organized trade and/or union groups. You may choose to become involved by assisting with the development of standards in the trade by serving on committees for the development, validation and revision of Provincial examinations and/or Interprovincial Red Seal products such as the National Occupational Analyses, and/or Interprovincial examinations.



The job of journeywork is an ongoing duty and responsibility. It is a part of your lifelong learning and stewardship to the trade.



Journeywork - Future Plans Activity

Complete the "Journeywork - Future Plans" activity in the Handbook.

Start to explore what avenues for journeywork exist in your trade.

Identify sources of ongoing training and information in your trade:

- Where can you find out more about opportunities for involvement with the development, certification and standards of your trade?
- What are some of the related professional trade groups with which you could become actively involved?
- Where can you find out more about opportunities for professional development?
- What are some possible starting points for YOU to get involved?

Identify opportunities for your own personal contribution to industry, professional, and government authorities that relate to your trade.



What Did You Learn?

reflect

Reflection is all about taking the time to think about what the learning means to you. You need to think about what all of that content means to you and how you will use what you have learned. Think about your experiences with workplace mentoring.

- 1. Reflect on your experiences with teaching and learning skills in the workplace
- 2. Describe past successes with teaching and learning skills in the workplace
- 3. Identify areas for personal improvement relating to teaching and learning skills in the workplace



Re-read the "Where Are You Now" section you completed at the beginning of the course. Compare your responses. How have you changed, how have your skills changed and how has your experiences changed?



Depending on how you have completed the course, your **Course Handbook** could be an important launching pad for discussing overall progress, and plans for continuing development in the trade.



Finishing the Course

Being a MENTOR means that you support teaching and learning in the workplace. Think about how you do that. Think about the things you do that help apprentices to learn. Think about the things you do to make skills training a success. How can you prove what you know? Who can verify? Complete the "WORKPLACE MENTORING REFLECTION" Form.



Receiving Formal Credit

finish

To receive credit for this course, you need to complete **AND SUBMIT** the "MENTORING ASSESSMENT: Evidence of Learning" Form. If you are taking courses with a course instructor, submit it the completed form to your instructor. For other candidates, submit your completed form to the Apprenticeship Training and Skill Development Division.



Course Feedback

You are also requested to provide feedback and conduct an assessment relating to your Workplace Mentoring Course experience. Please complete the "COURSE FEEDBACK" Form.



Summing Up

The official part of this course is now over, but your implementation of some of the key messages is just beginning. Don't forget your course work and/or evidence needs to be submitted to your course facilitator.

To Review: Learning never ends. Responsibility for learning is shared. Good coaching works!







Learning Notes



notes

THANKS & Acknowledgements

This initiative would not have been possible without the collaboration and assistance of many different individuals, groups, organizations, and stakeholders. Business, industry and labour have long identified mentor/coach programming as a high priority for inclusion in the apprenticeship system. This industry feedback led to the hosting of a Mentorship Round Table Discussion in 2002. This Round Table convened industry stakeholders to discuss the current situation with workplace mentoring and determine possible action steps for the future. It was from this Round Table that the Mentoring Pilot Project (MPP) evolved. This project is funded by the Province of Nova Scotia, Apprenticeship Training and Skill Development Division (ATSD). It is an action research initiative where a group of people identified a problem and took action to resolve it. The pilot project operates under the direction of a volunteer Steering Committee involving a representation of apprenticeship stakeholders. Special thanks go out to the Steering Committee Chair, Richard Sharpe (ATSD), and to all Steering Committee Members: Don Adams (ATSD), Julie Boland (International Brotherhood of Electrical Workers Local 625), Joy Conrad (Nova Scotia Automotive Human Resource Sector Council), Graham Conrad (Nova Scotia Automotive Human Resource Sector Council), Dale Crawford (ATSD), Marjorie Davison (ATSD), Chip Dickison (Nova Scotia Boatbuilders Association), David Eisenhaur (Department of National Defense), Kevin Gerrior (Nova Scotia Community College - NSCC), Chantel LeTurneau (Nova Scotia Boatbuilders Association), Tori Munroe (United Brotherhood of Carpenters and Joiners of America Millwrights Local 1178), Corrie Robley (Nova Scotia Automotive Human Resource Sector Council), Michael Senz (Industry Representative and winner of Provincial Apprenticeship Board Mentor/Coach Award), Sara Somers (Department of National Defense), Brian Stevens (Sheet Metal Workers and Roofers Local 409), Heather Umlah (NSCC), and John Wilson (Ironworkers Local 752). Thanks for your continuing commitment!

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This project built on the tremendous work and resources that already existed in this area. These contributions have been detailed in the Content References section of the document. Very special thanks also go out to the apprentices, mentors, journeypersons, employers, instructors, apprenticeship staff, and Provincial Apprenticeship Board Members who assisted with development and implementation, particularly those involved with the Nova Scotia Boat Builder Apprenticeship Program, the first pilot group.

Workplace mentoring has always been, and will always be an important part of the apprenticeship process. This project was about building on strength and assisting with the process of workplace skills training.

Sue Boutilier, Project Coordinator Sue.Boutilier@nscc.ca



CONTENT References



British Colum	bia Industry	Training	Authority
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Workplace Coaching Skills Program

Workplace Coaching Skills Program Video 1 (ISBN 1-55139-034-5)

- ☐ Module 1: Identifying the Point of the Lesson
- ☐ Module 2: Linking the Lesson
- Module 3: Demonstrating a Skill

Workplace Coaching Skills Program Video 2 (ISBN 1-55139-036-1)

- ☐ Module 4: Practicing a Skill
- ☐ Module 5: Giving Feedback to the Learner
- Module 6: Assessing the Learner's Progress

Workplace Coaching Skills Participant's Manual: 58 pages (ISBN 1-55139-032-9)

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Phone: (613) 235-4004, Fax: (613) 235-7117, http://www.caf-fca.org/

Making it Work! On-the-Job Training in Apprenticeship

An information guide prepared for employers, apprentices, and journeypersons

Canadian Automotive Repair and Service (CARS) Network

6-9120 Leslie Street, Richmond Hill, ON, Canada, L4B 3J9

Phone: 905-709-1010, http://www.cars-council.ca/

CARS Network Motive Power Mentor/Coach Program

Conference Board of Canada

255 Smyth Road, Ottawa, On, Canada, K1H 8M7

Phone: 613-526-3280, Fax: 613-526-4857, http://www.conferenceboard.ca/

Employability Skills 2000+ (PDF pamphlet), Employability Skills Profile What Are Employers Looking For? (PDF pamphlet), Innovation Skills Profile (PDF pamphlet), Investing in Education 5 Things YOU Can Do (PDF pamphlet)

Duxbury, Linda (2006), Professor, Sprott School of Business, Carleton University, Ottawa. <u>Dealing with Generational Differences in the Workplace</u>. Presentation at the Canadian Apprenticeship Forum Conference, June 4 to 6, 2006, Montreal, PQ, Canada.



Human Resources and Social Development Canada (HRSDC) Essential Skills - Skills Information Division

112 Kent Street, Tower B, 21st floor, Ottawa, Ontario, Canada, K1A 0J9

"Readers Guide to Essential Skills"

http://srv600.hrdc-drhc.gc.ca/esrp/english/general/readers_guide_whole.shtml



Manitoba Education, Training and Youth Apprenticeship Branch

1010 - 401 York Avenue, Winnipeg, MB, Canada, R3C 0P8

Phone: (204) 945-3337 Fax: (204) 948-2539 http://www.edu.gov.mb.ca/

Bricklayer Unit A5 - Orientation II: The Job of Journeywork Bricklayer Unit A1 - Orientation: Structure & Scope of the Trade

Nova Scotia Community College (NSCC)

Central Office - 5685 Leeds Street, P.O. Box 2210

Halifax, Nova Scotia, Canada, B3J 3C4

Phone: (902) 491-6722, Fax: (902) 491-4800, http://www.nscc.ca/

NSCC Work Experience 2005/2006 Student Guide

Province of Nova Scotia

Apprenticeship Training & Skill Development Division

PO Box 578, 2021 Brunswick Street, Halifax, NS, Canada, B3J 2S9

Phone: 902-424-5651, Fax: 902-424-0717, http://www.nsapprenticeship.ca/

Apprenticeship Training Annual Report- April 1, 2002 – March 31, 2003

Apprenticeship and Trades Qualifications Act (Government Bill)

BILL NO. 28 (as passed) 3rd Session, 58th General Assembly, Nova Scotia, 2003

http://www.gov.ns.ca/legislature/legc/bills/58th 3rd/3rd read/b028.htm

Nova Scotia Automotive Human Resource Sector Council

327 Prince Albert Road, Suite 4, Dartmouth NS B2Y 1N7

Phone: 902-464-0168, Fax: 902-465-5734, http://www.automotivesectorcouncil.ca/

Mentorship Strategy http://www.automotivesectorcouncil.ca/mentorship.htm

Red Seal Program

Human Resources Partnerships Directorate

Human Resources and Skills Development 140 Promenade du Portage, 5th floor, Phase IV, Gatineau, Québec, Canada, K1A 0J9

http://www.red-seal.ca/





note

Workplace Mentoring...A WORK IN PROGRESS

These Workplace Mentoring Resource Materials are intended to assist with teaching and learning skills in the workplace. The resources continue to be a work in progress and we encourage you to send us your comments and feedback about the materials.

Please send your feedback to:

Mentoring Pilot Project (MPP) Coordinator, Sue Boutilier

Email: Sue.Boutilier@nscc.ca

Phone: 902.491.6780 **Fax:** 902.491.4835

Mail: 115 Chain Lake Drive, Suite 37, Halifax, NS, CANADA, B3S 1B3

THANKS! We look forward to hearing from you!